



AMAG
AUSTRIA METALL

Presentation: Q1/2018

May 3, 2018

Disclaimer

Note

- AMAG compiled the forecasts, budgets and forward-looking assessments and statements contained in this presentation on the basis of information available to the Group at the time the report was prepared. In the event that the assumptions underlying these forecasts prove to be incorrect, targets are missed, or risks materialise, actual results may deviate from those currently anticipated. We are not obliged to revise these forecasts in light of new information or future events.
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Highlights, Market, Strategy

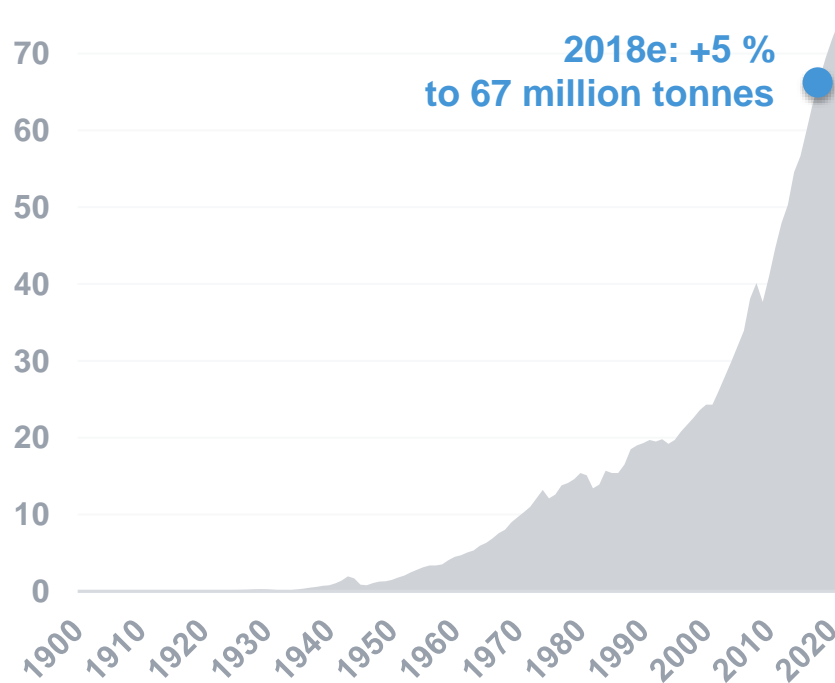
Highlights of Q1/2018

- **Attractive market growth** growth in primary aluminium and aluminium rolled products
- **Market environment strongly affected by political topics**
- **Revenue** up 2.2 % to EUR 263.2 million
- **EBITDA** of EUR 38.9 million below Q1 2017 (EUR 43.4 million) because of positive one-off effects in the previous year and start-up costs of the new plant
- **Based on increasing customer approvals** for the new plant, **significant volume growth** in the Rolling Division is expected for 2018
- **2018 outlook: EBITDA in range between EUR 150 million and EUR 170 million**

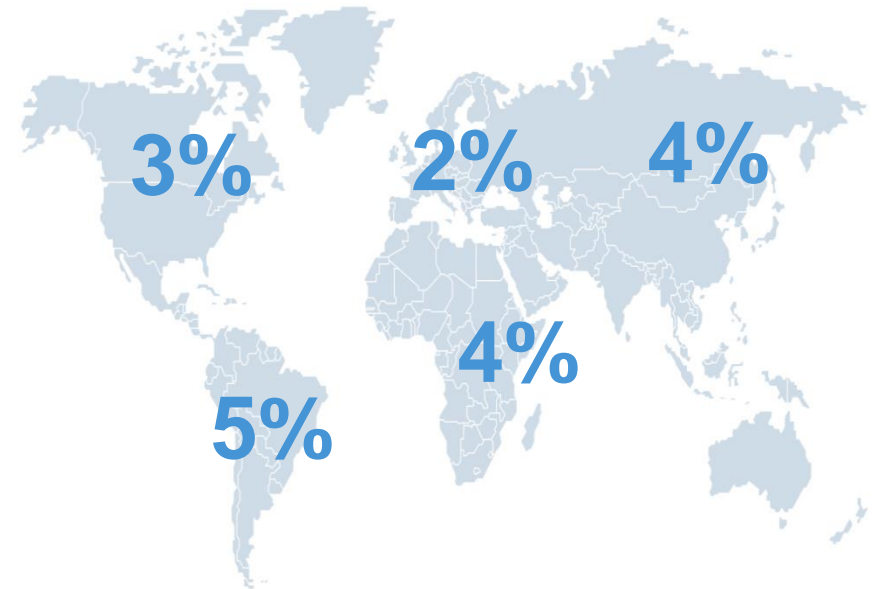
Primary aluminium: High demand growth

Demand growth continues worldwide

[in millions of tonnes]



Attractive growth rates in all regions (CAGR: 2017-2022)

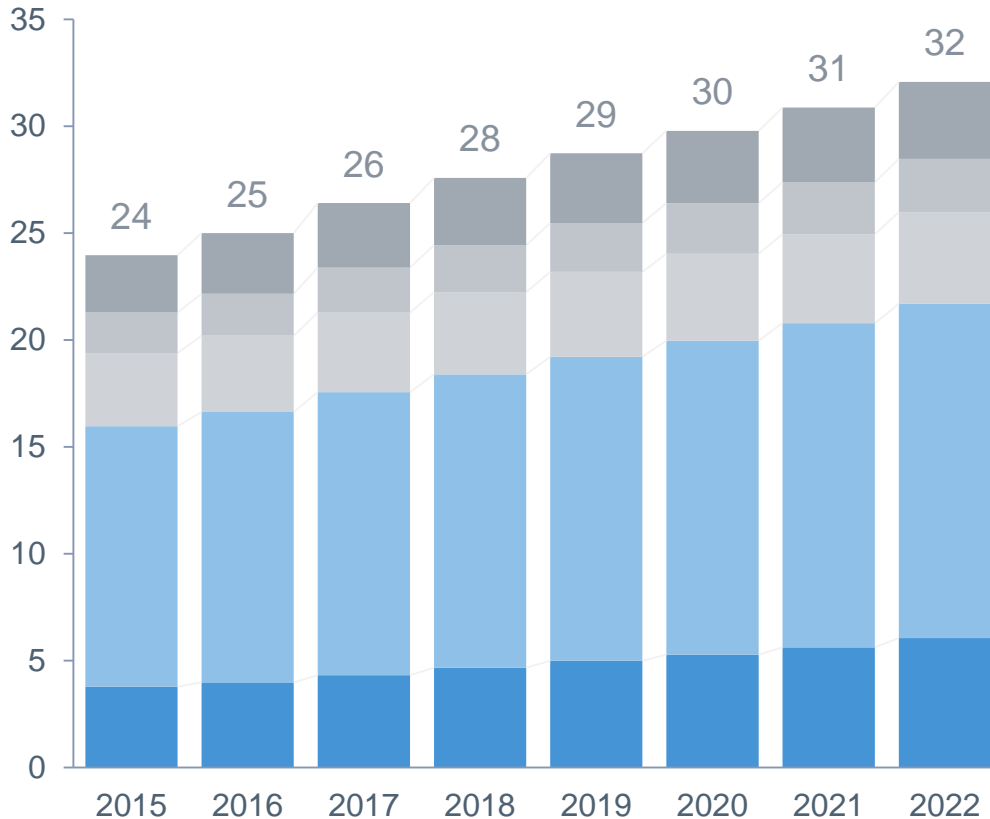


Worldwide: 4 % p.a.

Rolled products report high growth rates

Global consumption rising annually by around 4%

[in millions of tonnes]



Growth forecast 2017-22 in % p.a.:

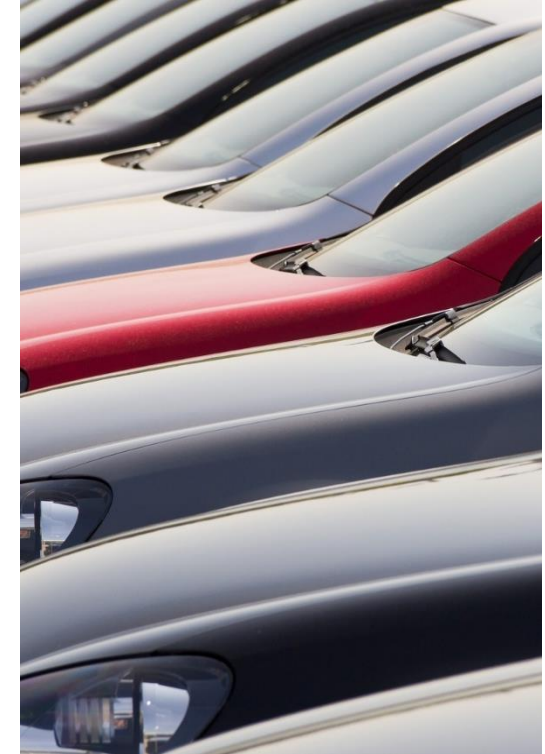
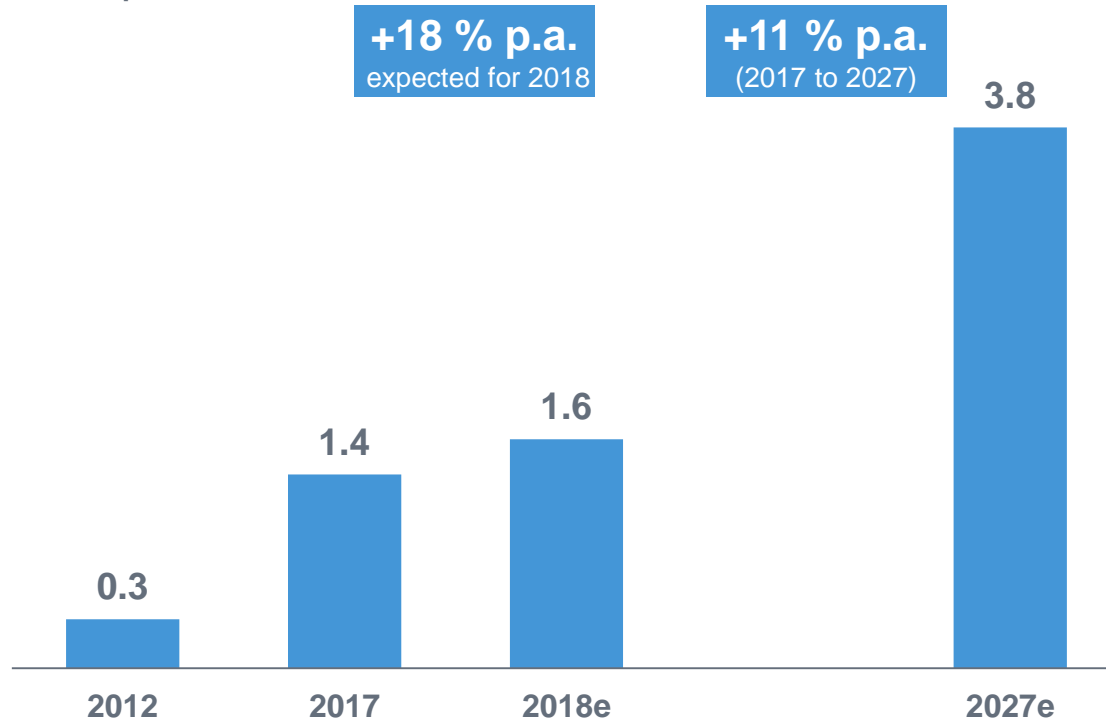
World	+4%
Other	+4%
Machinery	+3%
Construction	+3%
Packaging	+3%
Transport	+7%

Aluminium sheets for the automotive industry

High demand growth in 2018 and following years

Worldwide demand for aluminium sheets for hang-on-parts

[in million tonnes]



Site expansion project

Ramp-up continued successfully



Cold rolling mill:

- Production of sheets with the focus on qualifying the new facilities
- Increasing customer approvals for the new plant

Hot rolling mill:

- Additional shift starts

Market environment characterised by special effects

A light gray world map serves as the background for the slide. Three blue rectangular boxes are overlaid on the map, each containing text about market effects. The boxes are positioned over North America, Europe/Russia, and South America/Brazil respectively.

US import tariffs on aluminium

- Additional Import tariffs of 10% for various countries and regions
- Final structure of US import tariffs and trading partners' responses still uncertain

US sanctions against Russia

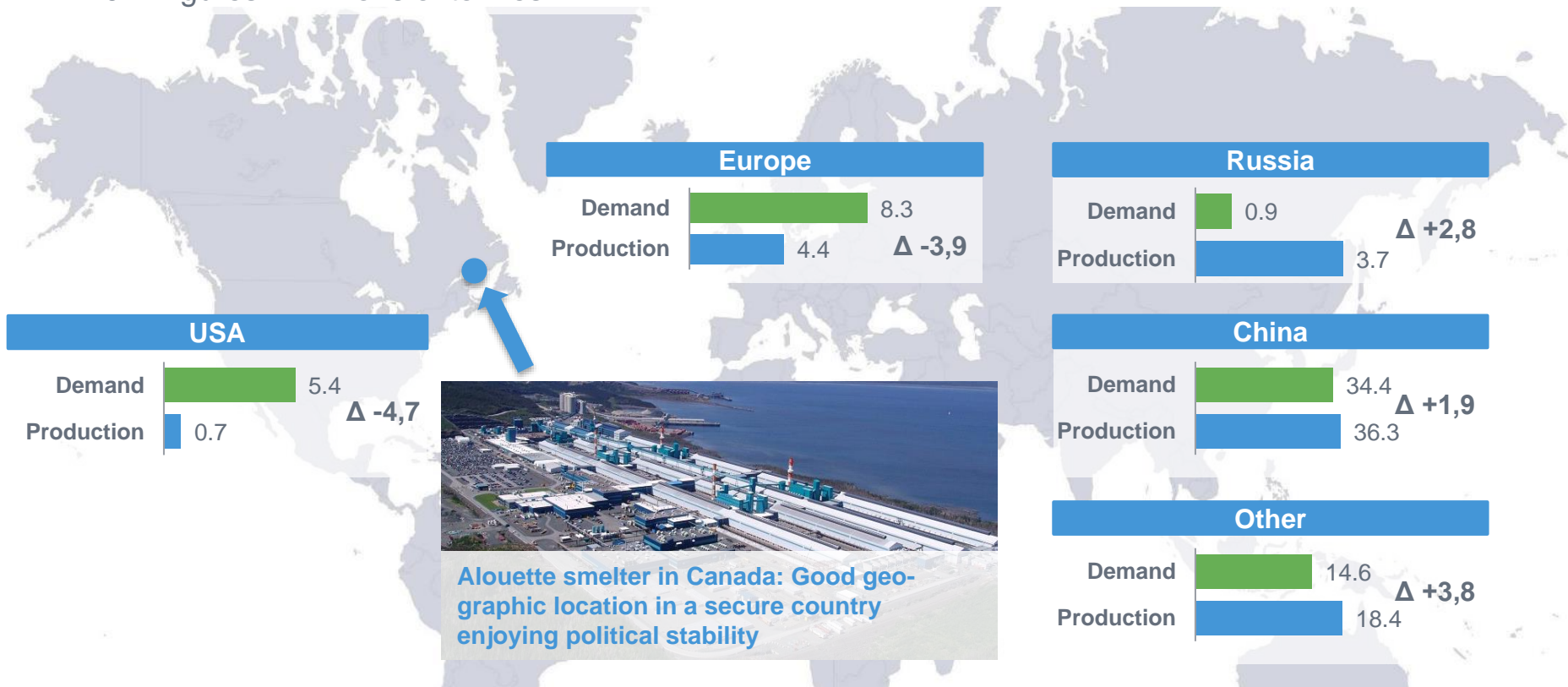
- impact one of the worldwide largest producers of alumina and aluminium

World's largest alumina refinery in Brazil

- Brazilian authorities impose 50% capacity reduction following negative impacts due to strong rainfalls

Market balance of primary aluminium: Deficit in Europe and USA partly offset by surplus in Russia

2017 figures in millions of tonnes



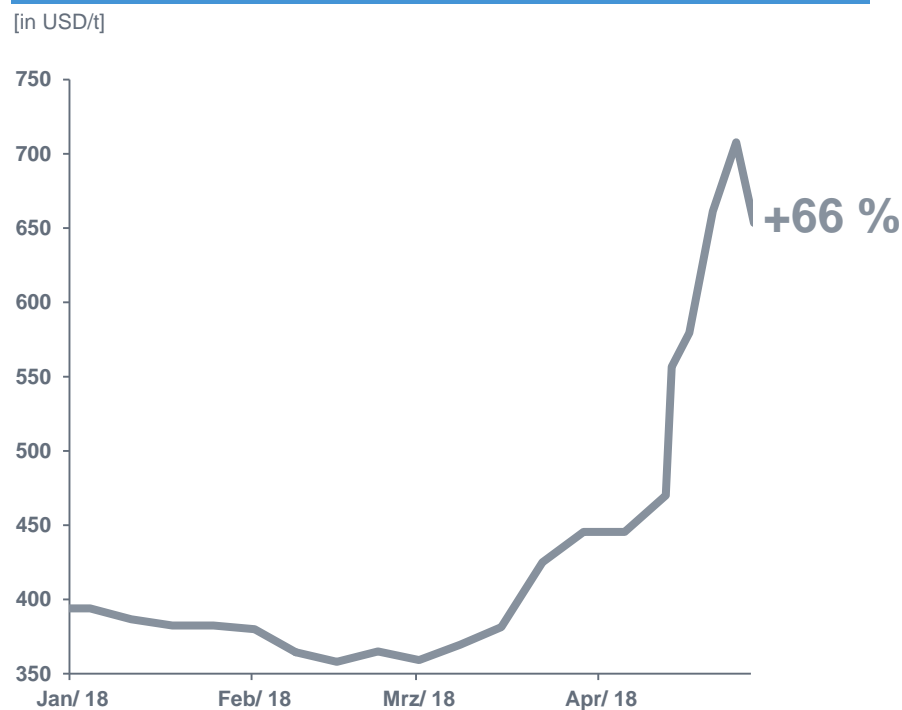
Q1/2018 results

Volatile price trends for aluminium and alumina since the start of the year

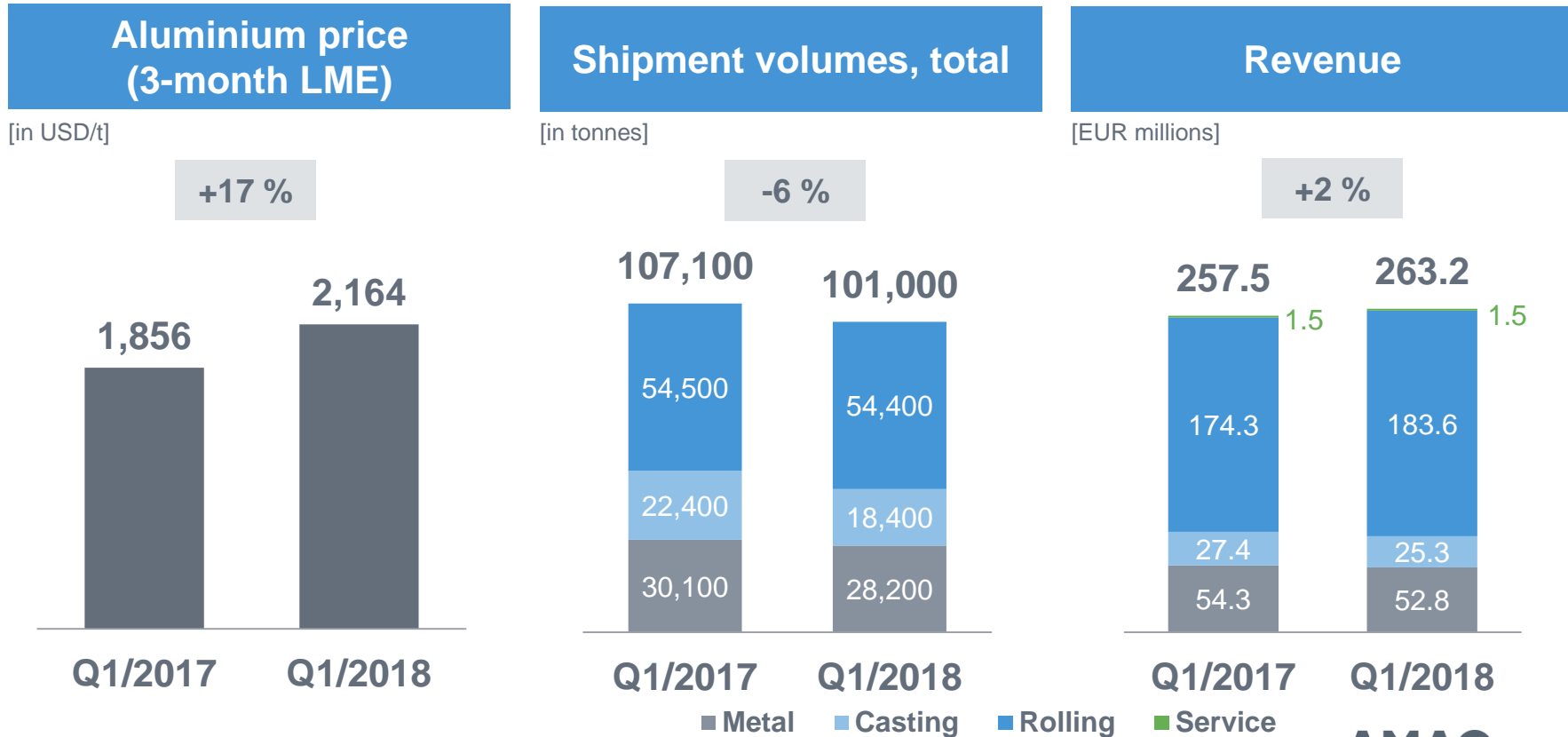
All-in aluminium price*



Alumina price (API)*

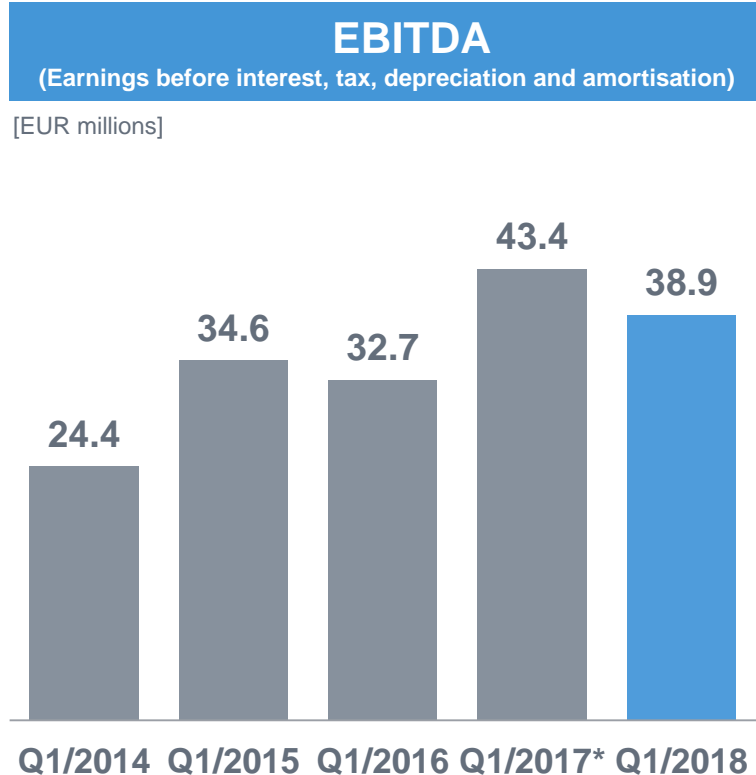


Revenue growth at higher aluminium price



EBITDA at a high level

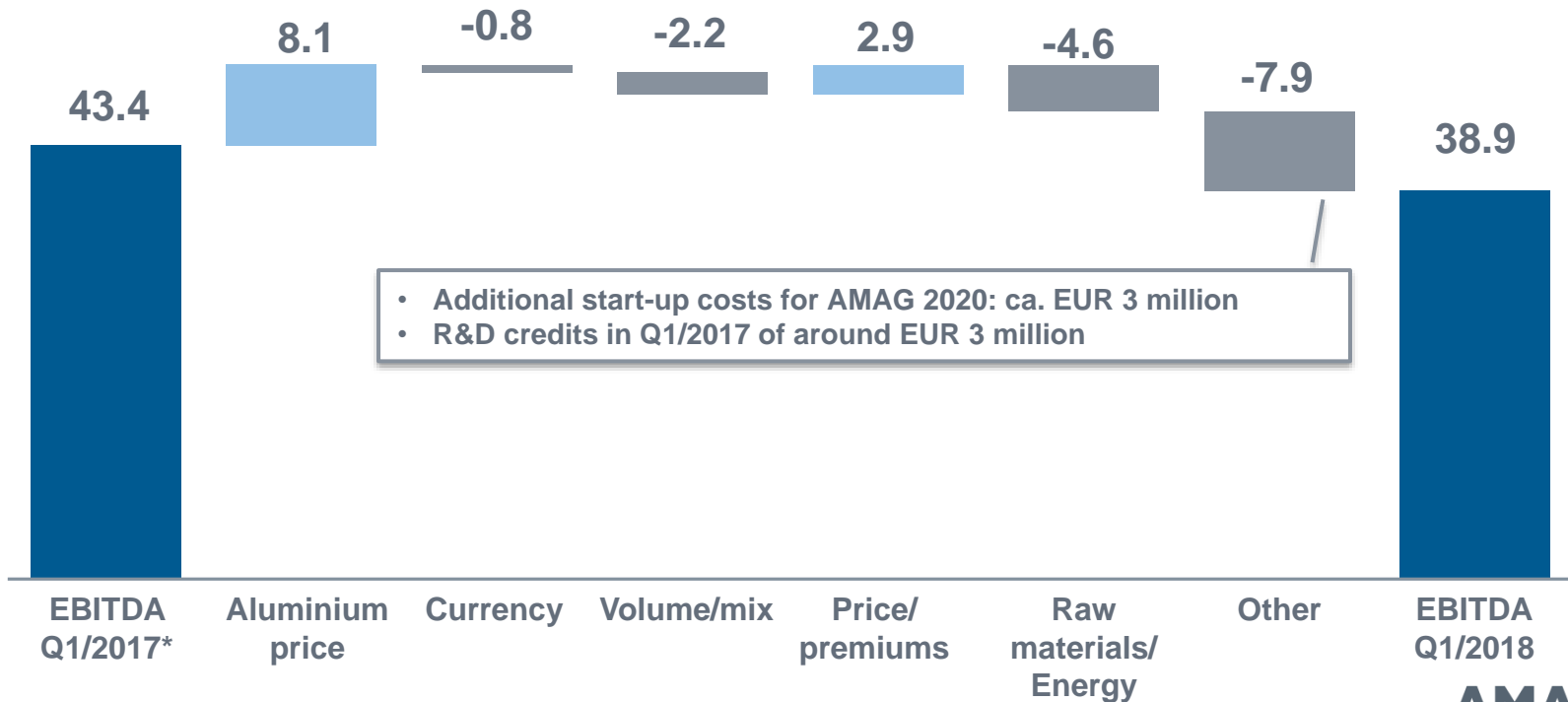
Second-best Q1 result since IPO; positive one-off effects in the past year



Q1/2018 EBITDA reconciliation

Decrease mainly reflects higher start-up costs for the new plant and previous year's positive one-off effects

[EUR millions]



AMAG Group – key figures

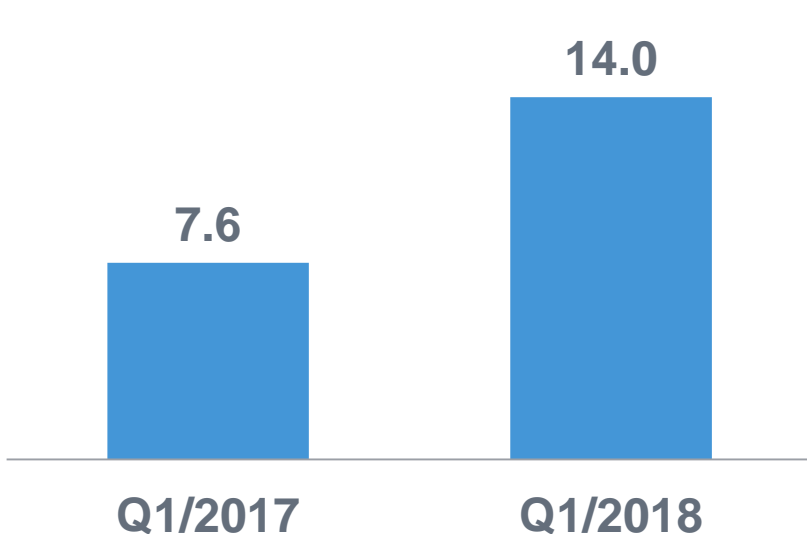
	Q1 2018	Q1 2017*	+/- (%)	2017
Shipments, total [in tonnes]	101,000	107,100	-6 %	421,700
Revenue [EUR millions]	263.2	257.5	2 %	1,036.2
EBITDA [EUR millions]	38.9	43.4	-10 %	164.5
EBITDA margin [in %]	14.8 %	16.9 %	-	15.9 %
EBIT [EUR millions]	18.6	24.7	-25 %	86.8
EBIT margin [in %]	7.1 %	9.6 %	-	8.4 %
Net income after taxes [EUR millions]	12.9	16.5	-22 %	63.2
Earnings per share [EUR]	0.36	0.47	-22 %	1.79

Cash flow trends

Rise in cash flow from operating activities due to changes in the working capital

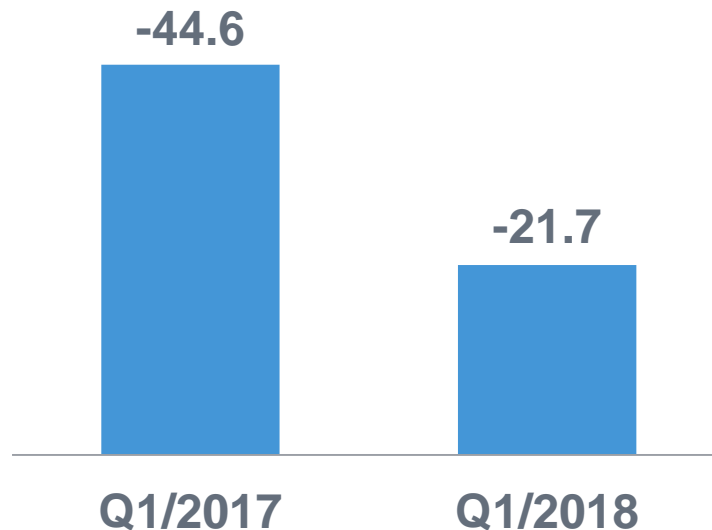
Cash flow from operating activities

[EUR millions]



Cash flow from investing activities

[EUR millions]



Solid key balance sheet figures

Equity ratio improved

[in %]



Net financial debt at stable level

[EUR millions]



Reduction in gearing*

[in %]



Metal Division

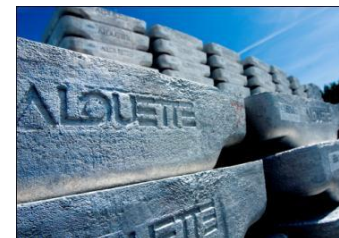
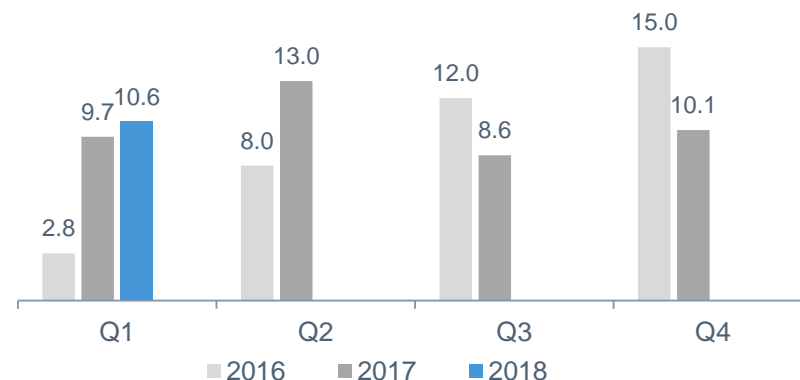
Rise in earnings year-on-year

	Q1/2018	Q1/2017*	+/- (%)
Shipments, total [in tonnes]	28,200	30,100	-6
Revenue [EUR millions]	197.4	188.8	+5
EBITDA [EUR millions]	10.6	9.7	+10
EBITDA margin	5.4 %	5.1 %	-
Employees ¹	184	188	-2

1) Average number of employees (full-time equivalents), including temporary help workers and excluding apprentices. This includes a 20% share of the number of employees at interest held in Alouette smelter.

EBITDA

(in EUR millions)



- Lower shipment volumes mainly due to higher level of refractory relining activities
- Marked rise in aluminium price and premium level in North America year-on-year
- Alumina: Availability and price affected by 50% production cut at the world's largest refinery in Brazil and US sanctions against Russia

Casting Division

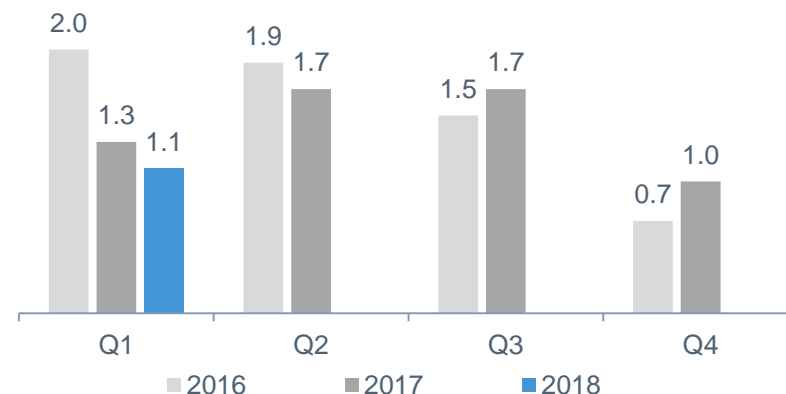
Modernisation activities in Q1/2018



	Q1/2018	Q1/2017	+/- (%)
Shipments, total [in tonnes]	18,400	22,400	-18
Revenue [EUR millions]	26.6	30.1	-11
EBITDA [EUR millions]	1.1	1.3	-16
EBITDA margin	4.0 %	4.2 %	-
Employees ¹	124	123	+1

¹⁾ Average number of employees (full-time equivalents) including temporary help workers and excluding apprentices

EBITDA
(in EUR millions)



- Shipments and production below previous year's level due to planned modernisation activities
- Decrease in internal shipments to the Rolling Division from 7,000 tonnes in Q1/2017 to 3,800 tonnes
- Decline in earnings mainly due to lower shipments

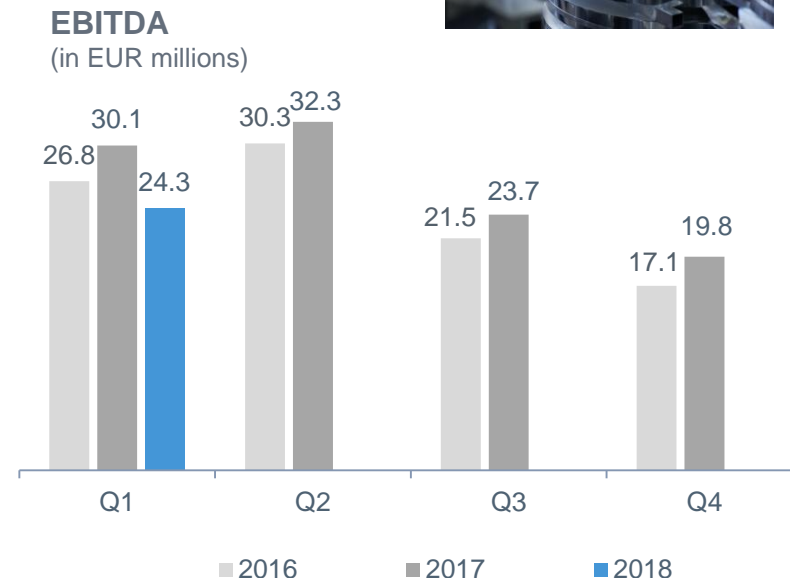
Rolling Division

EBITDA below previous year's level



	Q1/2018	Q1/2017	+/- (%)
Shipments, total [in tonnes]	54,400	54,500	-0
Revenue [EUR millions]	220.0	201.8	+9
EBITDA (in EUR millions)	24.3	30.1	-19
EBITDA margin	11.0 %	14.9 %	-
Employees ¹	1,468	1,369	+7

¹⁾ Average number of employees (full-time equivalents) including temporary help workers and excluding apprentices



- Focus in Q1/2018 on qualifying new plants; shipments at previous year's level
- Due to the good order book position and increasing customer approvals for the new plant, significant volume growth in the Rolling Division is expected for Q2/2018
- EBITDA down year-on-year mainly due to a positive one-off effect in the previous year and higher start-up costs connected with the plant expansion in Ranshofen

Outlook

FY 2018 outlook

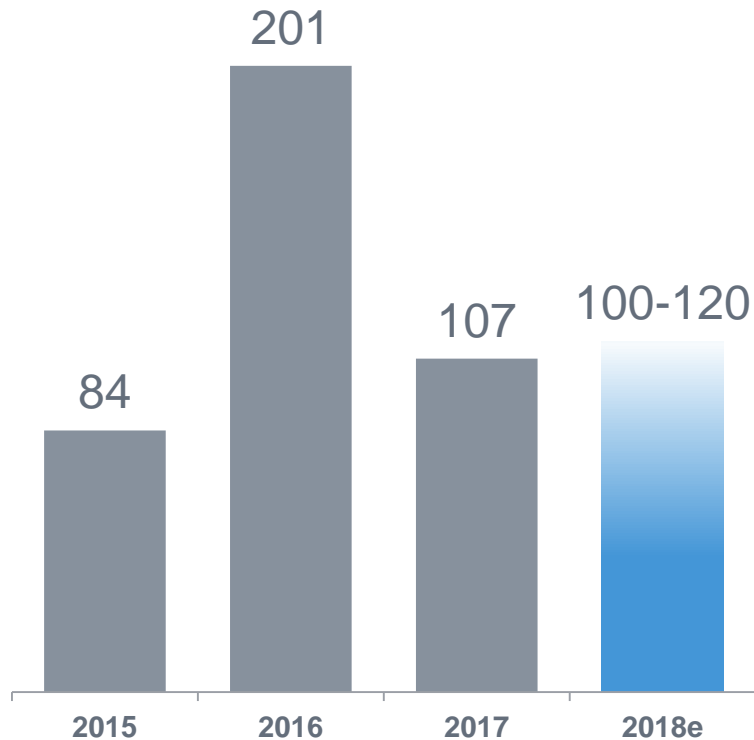
AMAG Austria Metall AG

- **Market: Upgraded growth forecasts¹** for the global consumption of **primary aluminium and rolled products in 2018 to around 5 %**
- **Market environment characterised by special effects:**
 - Still unclear structure of US import tariffs
 - US sanctions against Russia
 - Capacity reduction at the world's largest alumina refinery
- **Significant volume growth in the Rolling Division due to ramp-up of new plants and good order book position**
- **Forecast EBITDA range for 2018*: EUR 150 million to EUR 170 million**

CAPEX guidance

Investments in 2018 expected to be at the previous year's level

[in EUR million]

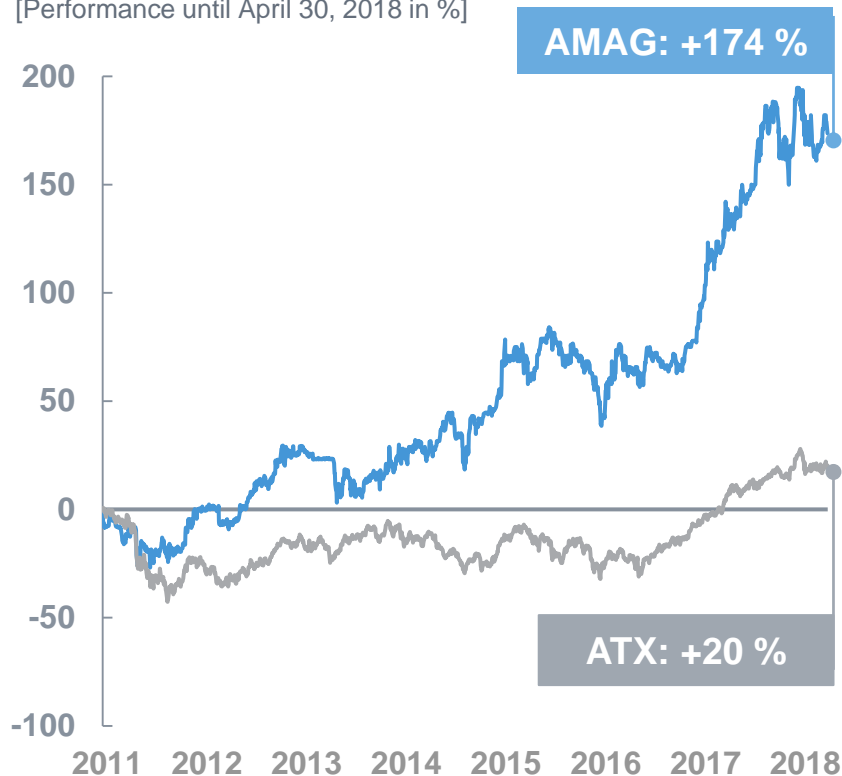


The share

AMAG share

Significant outperformance since IPO

[Performance until April 30, 2018 in %]



Shareholder structure

B&C Industrieholding GmbH ²⁾

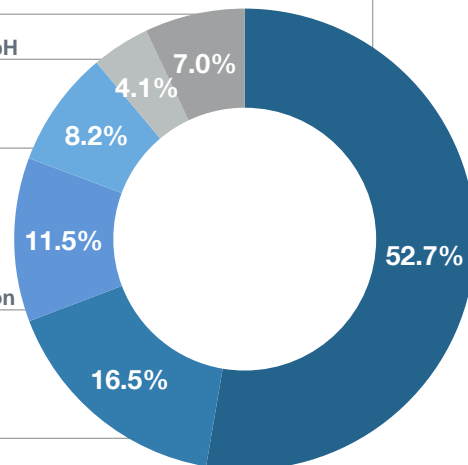
Free float

Esola Beteiligungsverwaltungs GmbH

Treibacher Industrieholding GmbH

AMAG Employees Private Foundation

RLB OÖ Alu Invest GmbH ^{1), 2)}



1) RLB OÖ Alu Invest GmbH is a wholly-owned subsidiary of Raiffeisenlandesbank Oberösterreich AG

2) B&C Industrieholding GmbH and Raiffeisenlandesbank Oberösterreich concluded an investment agreement on 1 April 2015

IR information

Information about the AMAG share

ISIN	AT000000AMAG3
Ticker symbol: Vienna Stock Exchange	AMAG
Indices	ATX-Prime, ATX BI, ATX GP, ATX TD, VÖNIX, WBI
Reuters	AMAG.VI
Bloomberg	AMAG AV
Number of shares in issue	35,264,000
Share price ¹⁾	EUR 52.00

2018 financial calendar

February 27, 2018	2017 annual financial statements
April 17, 2018	Annual General Meeting
April 26, 2018	Dividend payment date
May 3, 2018	Q1/2018 report
August 2, 2018	H1 2018 report
October 31, 2018	Q3/2018 report

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Competence in Aluminium



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