



AMAG
AUSTRIA METALL

Presentation: Q1/2017

May 3, 2017

Disclaimer

Note

- AMAG compiled the forecasts, budgets and forward-looking assessments and statements contained in this presentation on the basis of information available to the Group at the time the report was prepared. In the event that the assumptions underlying these forecasts prove to be incorrect, targets are missed, or risks materialise, actual results may depart from those currently anticipated. We are not obliged to revise these forecasts in light of new information or future events.
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Highlights, Market, Strategy

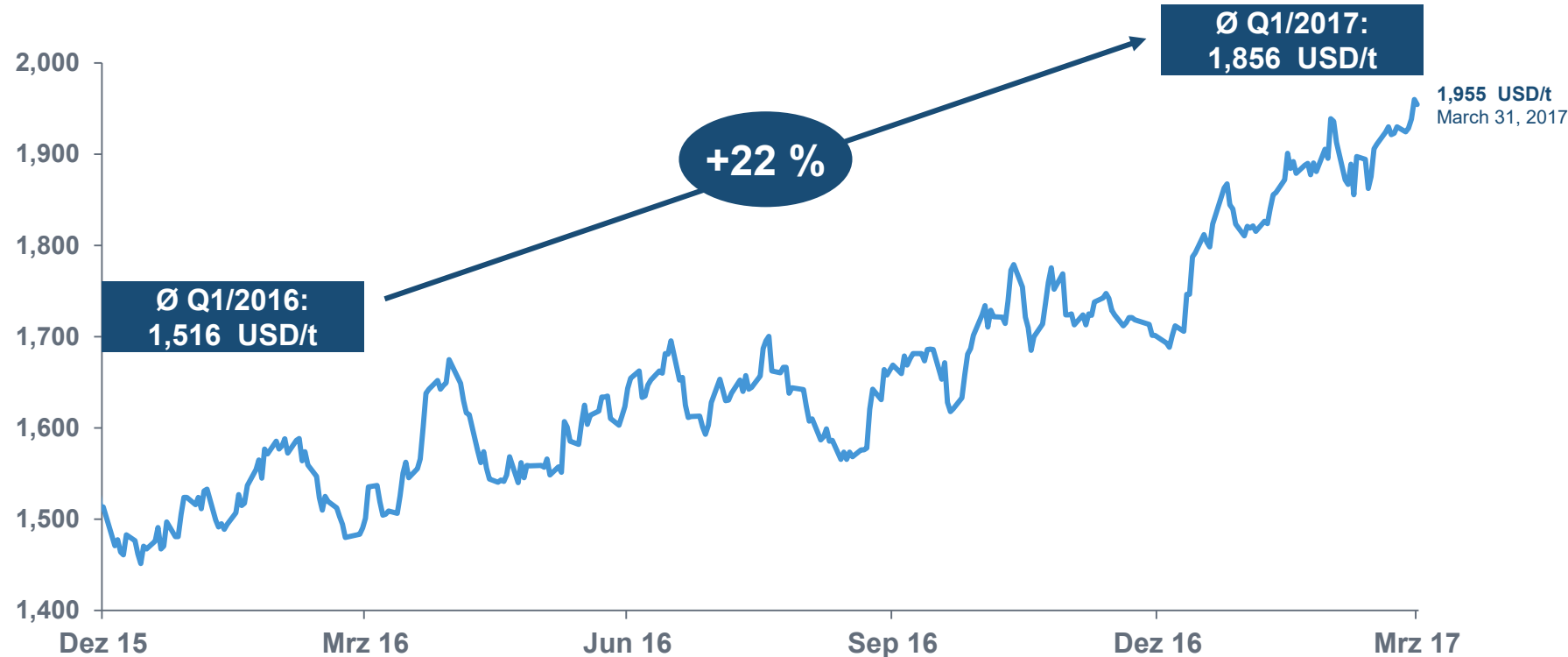
Highlights of Q1/2017

- Rise in aluminium price: +22 % compared with Q1/2016
- Strategic growth program reflected in higher volumes and earnings
- EBITDA rises 27 % to EUR 41.4 million
- Net income after taxes double to EUR 15.1 million
- 2017 guidance: further growth in key earnings figures

Aluminium price trends

Uptrend since start of 2016

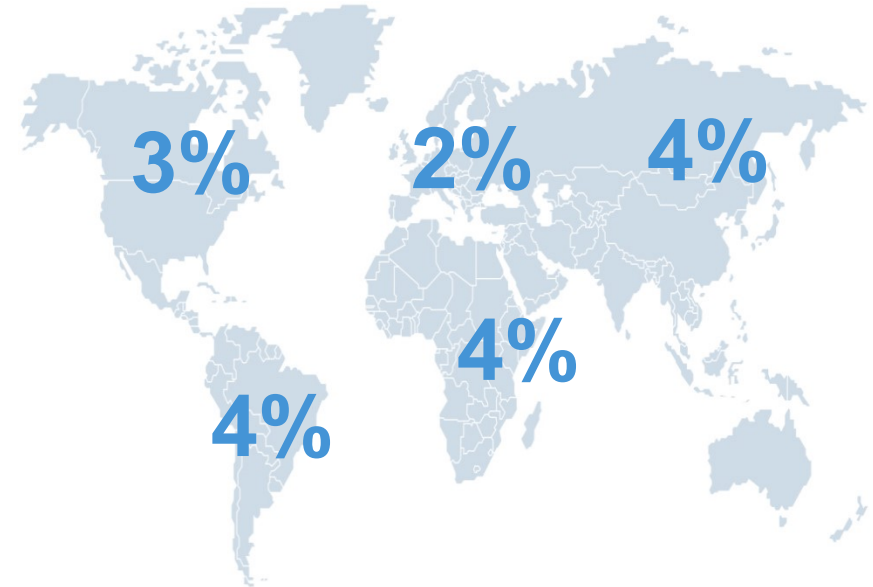
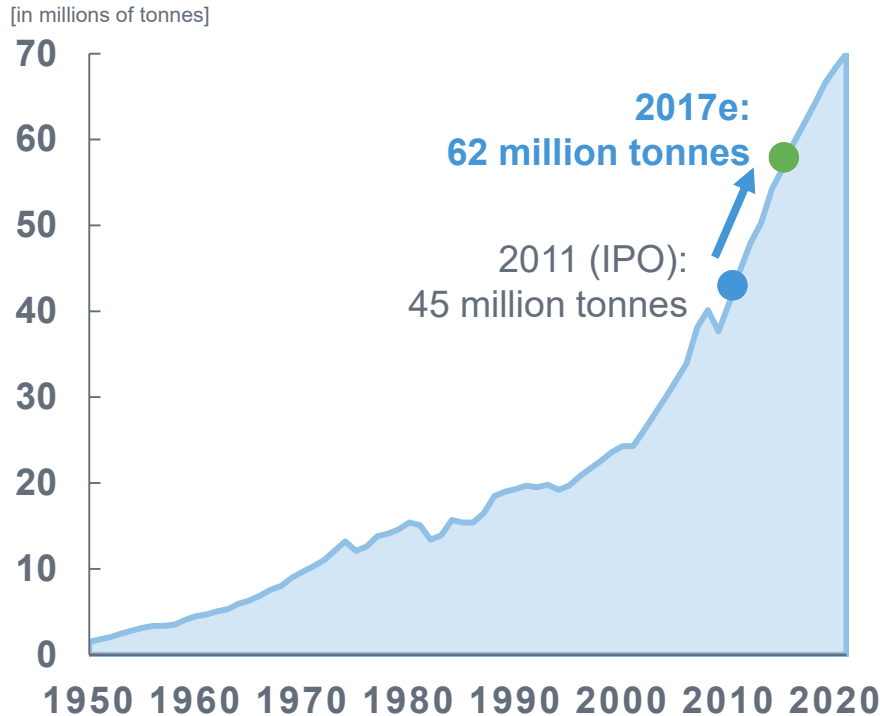
3-month LME in USD/t



Primary aluminium: high demand growth

Demand growth expected to continue globally

Promising growth rates in all regions (CAGR: 2016-2021)

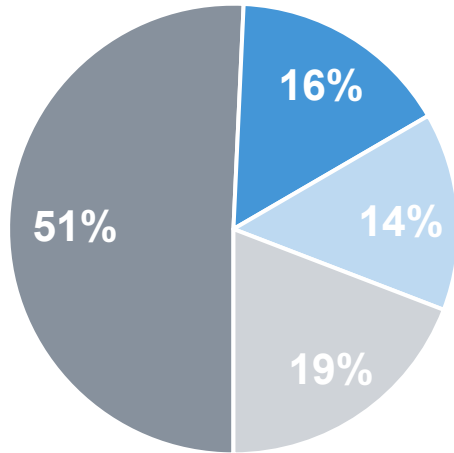


Worldwide: 3% p.a.

Rolled products: rising demand worldwide

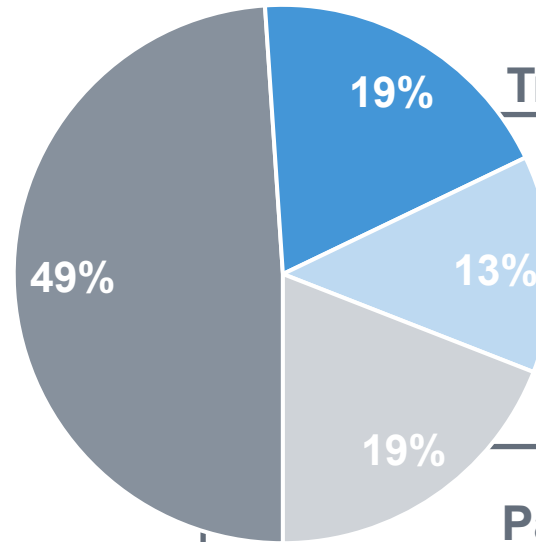
Growth in all sectors but especially transport industry

2016



+4 % p.a.

2021



Transport: + 8 % p.a.

**Construction:
+2 % p.a.**

Other: +4 % p.a.

Packaging: +3 % p.a.

**Global demand:
25 million tonnes**

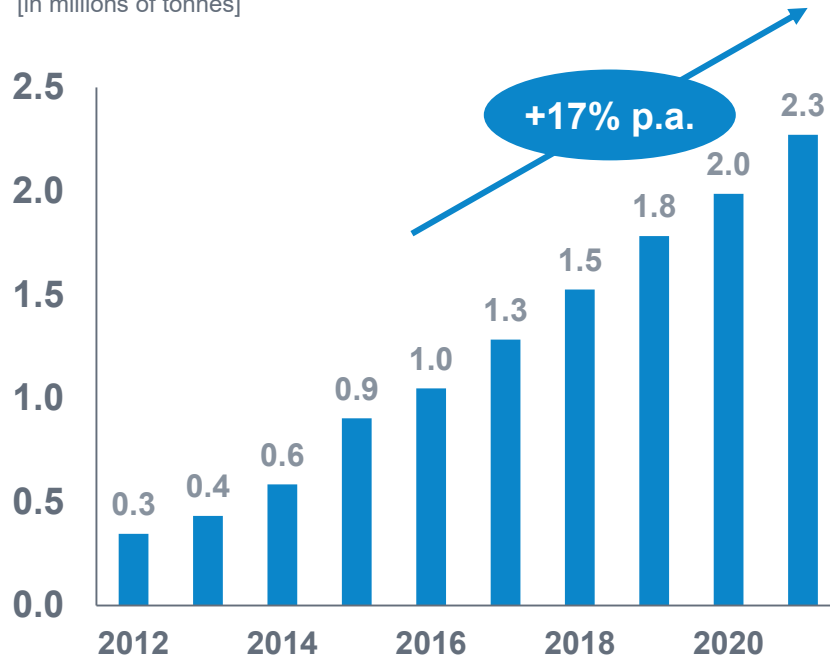
**Global demand:
30 million tonnes**

Aluminium sheets for automotive industry

High growth rates confirm trend to lightweight design in automotive industry

Global demand for aluminium sheet for automotive industry

[in millions of tonnes]



Use of aluminium in cars benefits the environment:

- **Weight savings and lower CO₂ emissions**
- **Recyclability (without quality loss)**

Global growth market in aircraft industry

Rising demand for aircraft

- **Annual air traffic growth** of up to 5 %
- **Doubling of aircraft fleet** over next 20 years
- **35,000 to 40,000 new aircraft** in the coming 20 years
- **Annual increase in demand for aluminium rolled products** for aircraft industry in North America and Europe of 3.5 % and 2.5 % respectively¹⁾

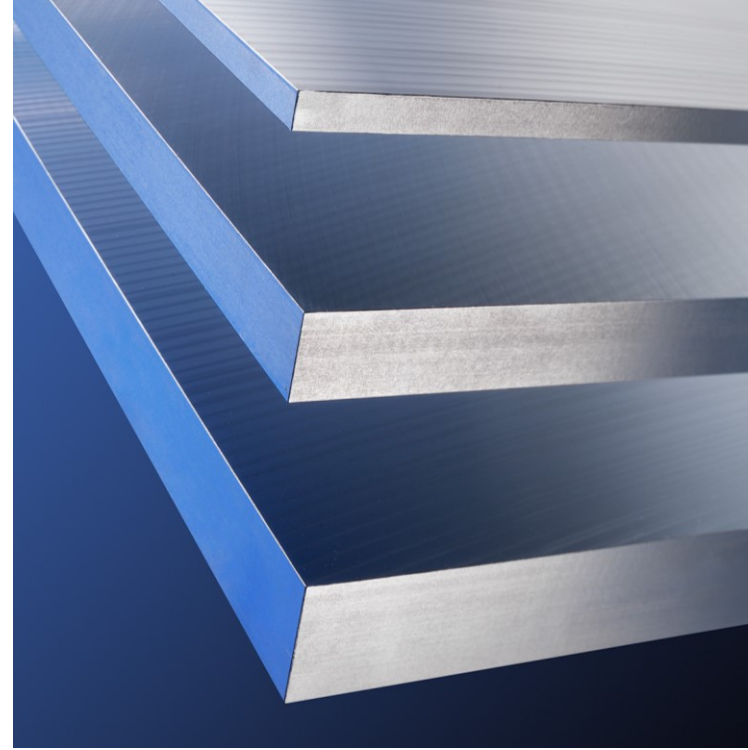
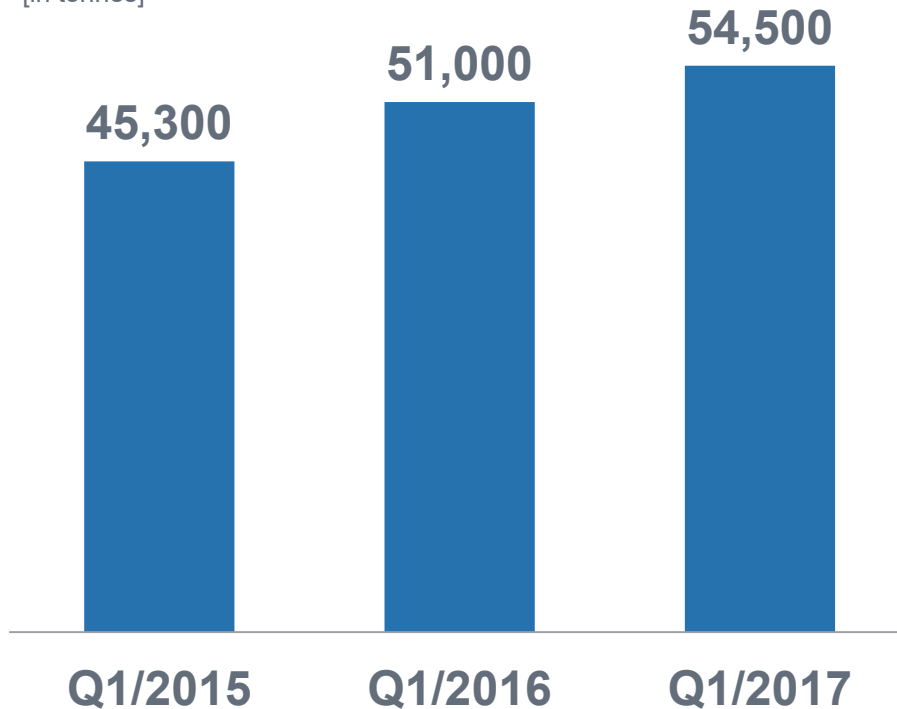


Organic growth in rolled products

Q1/2017 volume growth confirms growth path

Rolling Division shipments

[in tonnes]



AMAG aluminium plates

Rolled products: shipments growth especially in transport industry



+22 %
compared to Q1/2016



+7 %
compared to Q1/2016

- Significant volume growth in aluminium plates for aircraft industry mainly connected with new Airbus contract
- High demand for rolled products from automotive industry

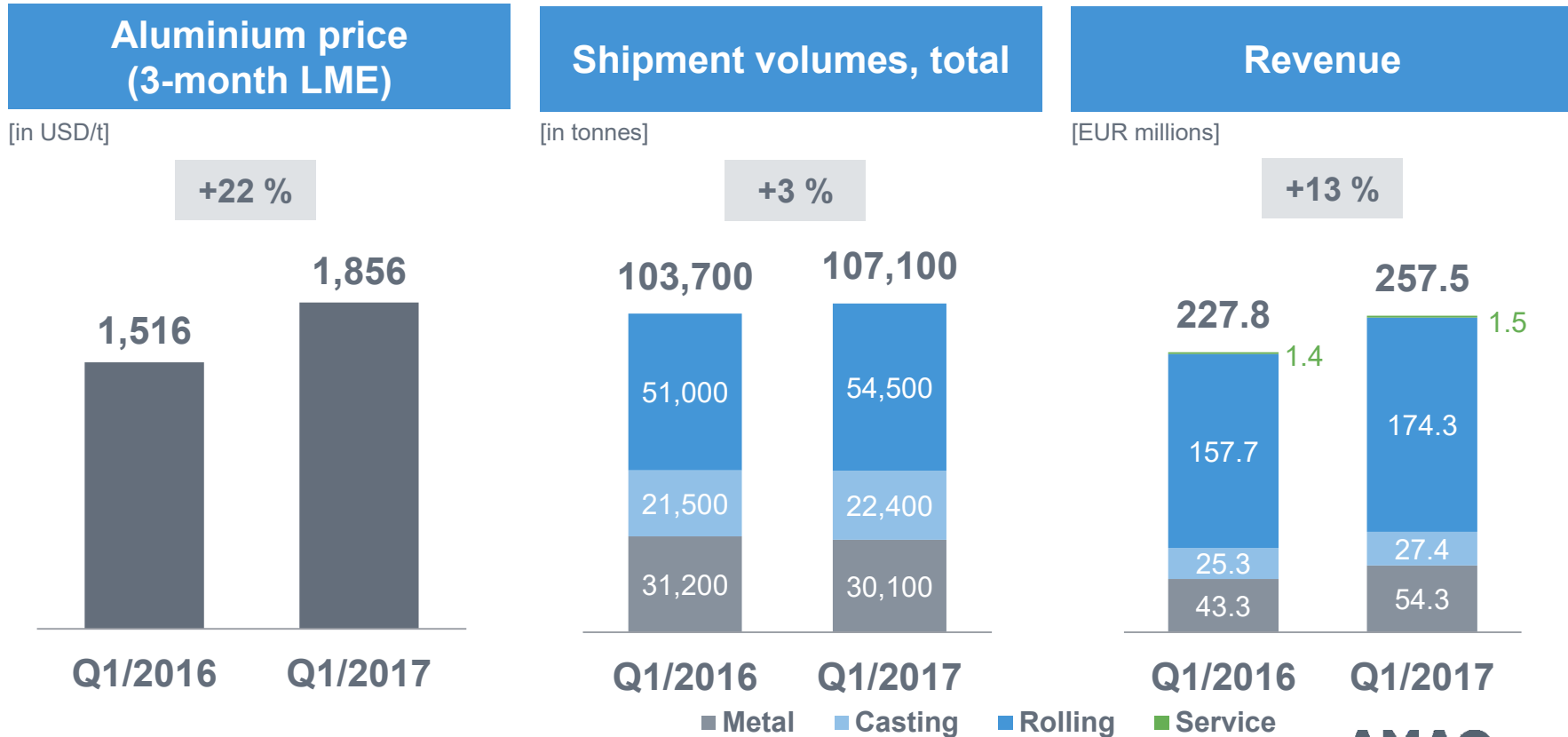
"AMAG 2020" expansion project

Commissioning of new cold rolling mill in Q2/2017, as planned



Q1/2017 results

Revenue increase due to volume growth and higher aluminium price

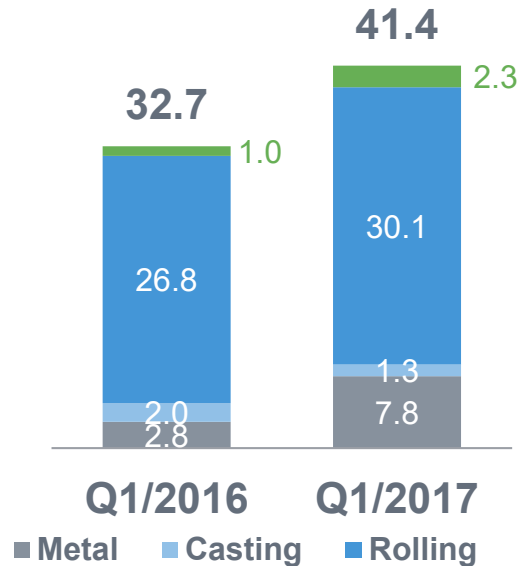


Significant increase in key earnings figures

EBITDA

[EUR millions]

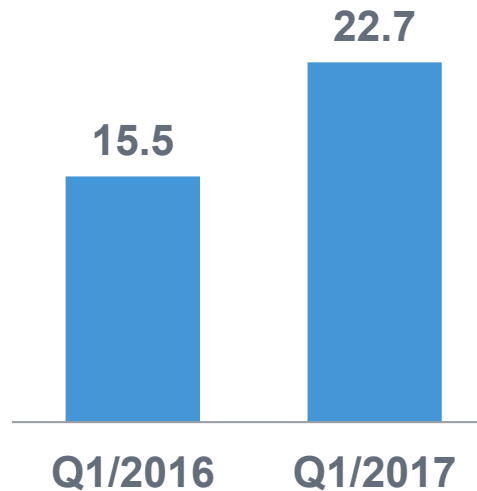
+27 %



EBIT

[EUR millions]

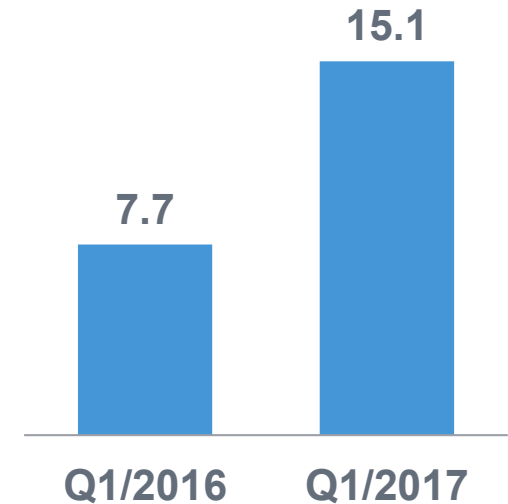
+46 %



Net income after taxes

[EUR millions]

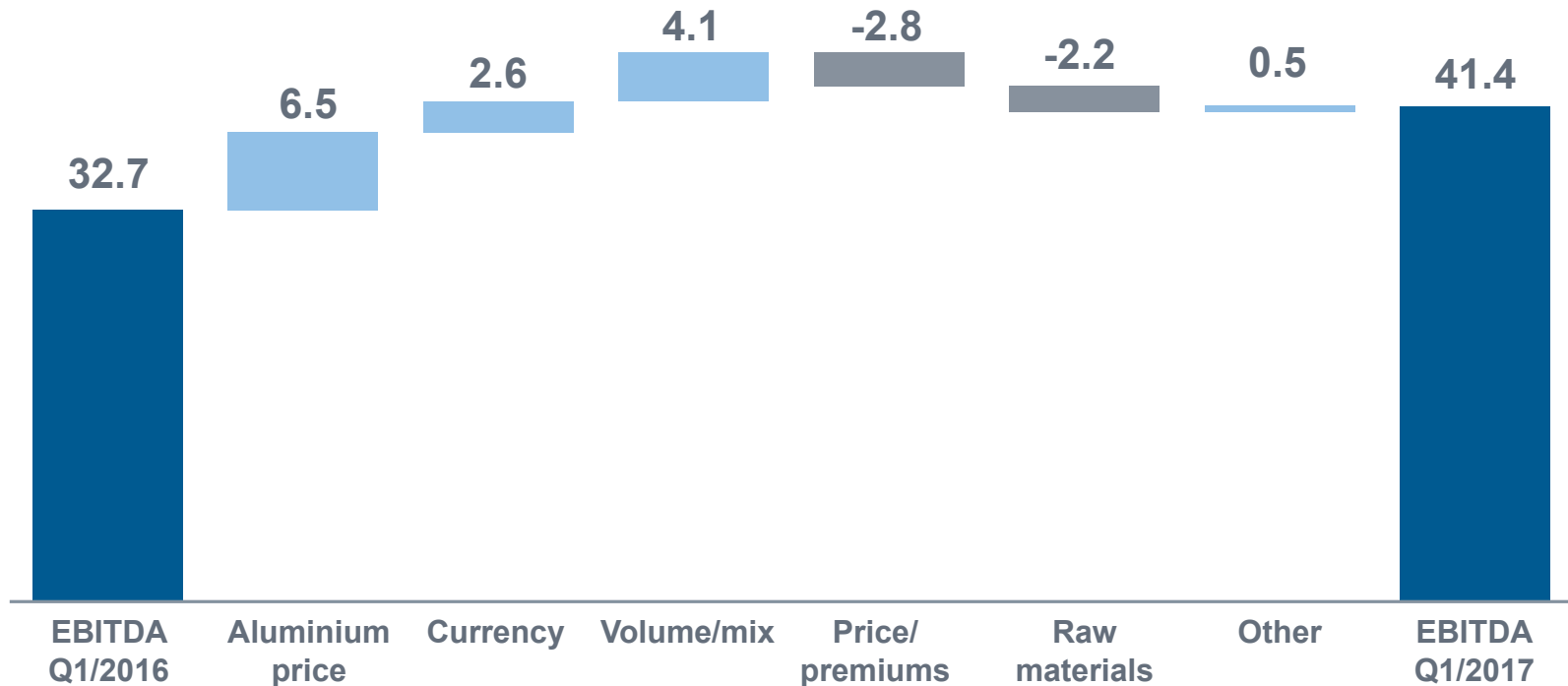
+96 %



Q1/2017 EBITDA reconciliation

Earnings growth mainly thanks to additional volumes and higher aluminium price

[EUR millions]



Cash flow trends

Cash flow from operating activities

[EUR millions]

35.1



Q1/2016

Working capital influenced by the aluminium price compared to Q1/2016 by approx. EUR -40 million

7.6



Q1/2017

Cash flow from investing activities

[EUR millions]

-43.7



Q1/2016

-44.6



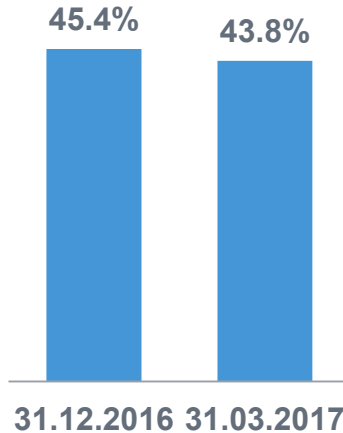
Q1/2017

- Cash flow from investing activities in connection with "AMAG 2020" expansion project remains at high level
- Cash flow from operating activities impacted by aluminium price effects in working capital

Solid key balance sheet figures

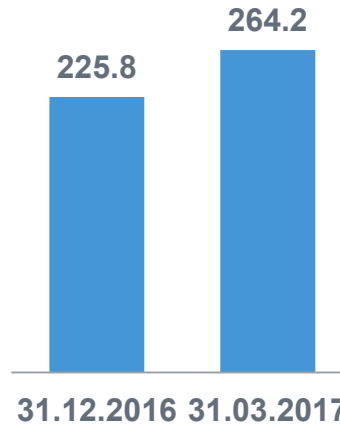
Equity ratio

[in %]



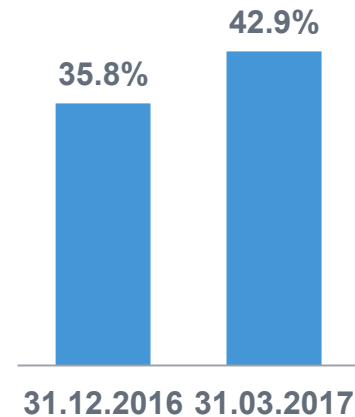
Net financial debt

[EUR millions]



Gearing

[in %]



- Equity of EUR 616.3 million compared with EUR 630.5 million at end of 2016; reduction due to valuation effects
- Higher net debt reflects investment activity

Metal Division

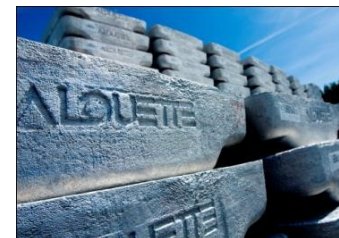
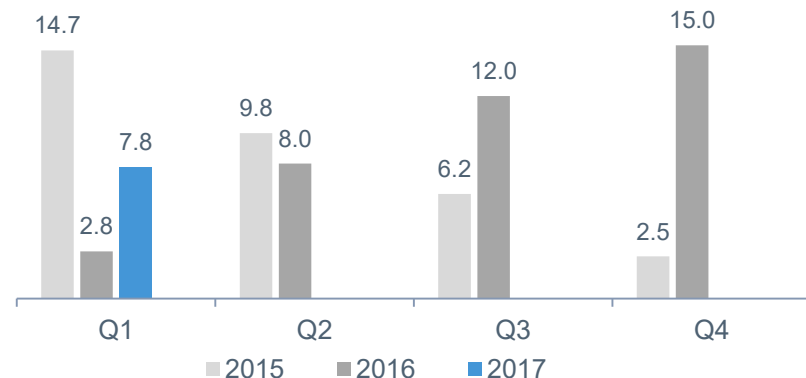
EBITDA more than doubled

	Q1/2017	Q1/2016	+/- (%)
Total shipments [in tonnes]	30,100	31,200	-3
Revenue [EUR millions]	188.8	152.2	+24
EBITDA [EUR millions]	7.8	2.8	+174
EBITDA margin	4.1 %	1.9 %	-
Employees ¹	188	194	-3

1) Average number of employees (full-time equivalents), including temporary help workers and excluding apprentices. This includes a 20% share of the number of employees at interest held in Alouette smelter.

EBITDA

(in EUR millions)



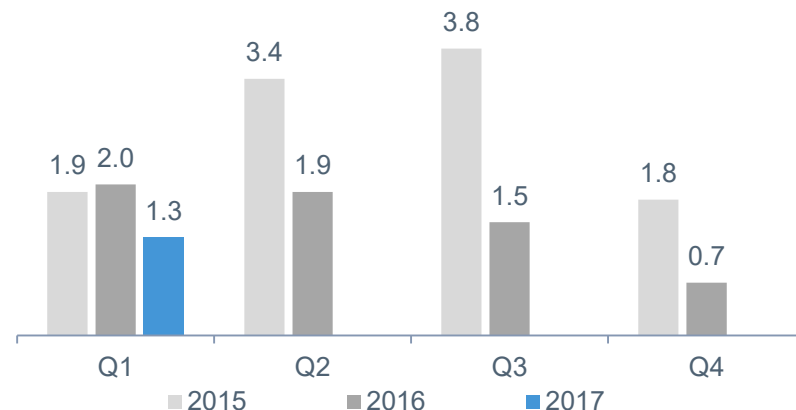
- Aluminium price and premiums up year-on-year
- Q1/2017 results impacted by negative valuation effects and higher alumina costs
- Marked year-on-year earnings growth mainly due to higher aluminium price

Casting Division

Market driven earnings decrease in Q1/2017



EBITDA
(in EUR millions)



	Q1/2017	Q1/2016	+/- (%)
Total shipments [in tonnes]	22,400	21,500	+4
Revenue [EUR millions]	30.1	27.8	+8
EBITDA [EUR millions]	1.3	2.0	-38
EBITDA margin	4.2 %	7.3 %	-
Employees ¹	123	124	-1

¹⁾ Average number of employees (full-time equivalents) including temporary help workers and excluding apprentices

- Shipment and production volume reports further year-on-year rise
- Internal shipments to Rolling Division of 7,000 tonnes (Q1/2016: 6,300 tonnes)
- Earnings down year-on-year due to market-related lower margin level

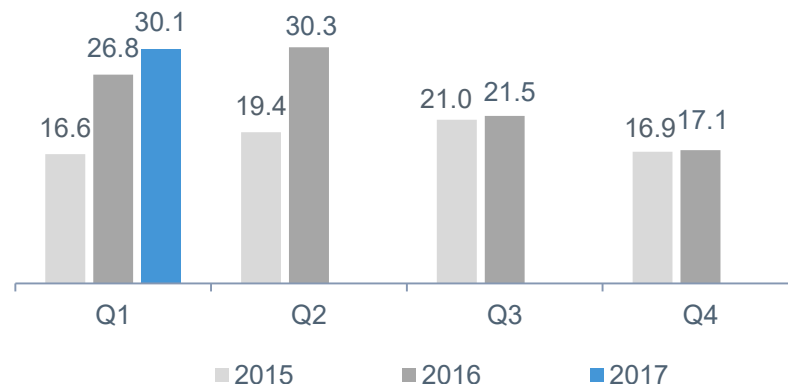
Rolling Division

EBITDA above previous year's level

	Q1/2017	Q1/2016	+/- (%)
Total shipments [in tonnes]	54,500	51,000	+7
Revenue [EUR millions]	201.8	185.3	+9
EBITDA (in EUR millions)	30.1	26.8	+12
EBITDA margin	14.9 %	14.5 %	-
Employees ¹	1,369	1,258	+9

¹⁾ Average number of employees (full-time equivalents) including temporary help workers and excluding apprentices

EBITDA
(in EUR millions)



- Ramp-up of new plants continues successfully
- Higher personnel expenses due to hiring for "AMAG 2020" expansion project
- Earnings increase mainly because of volume growth and improved product mix

Outlook

FY 2017 outlook

AMAG Austria Metall AG

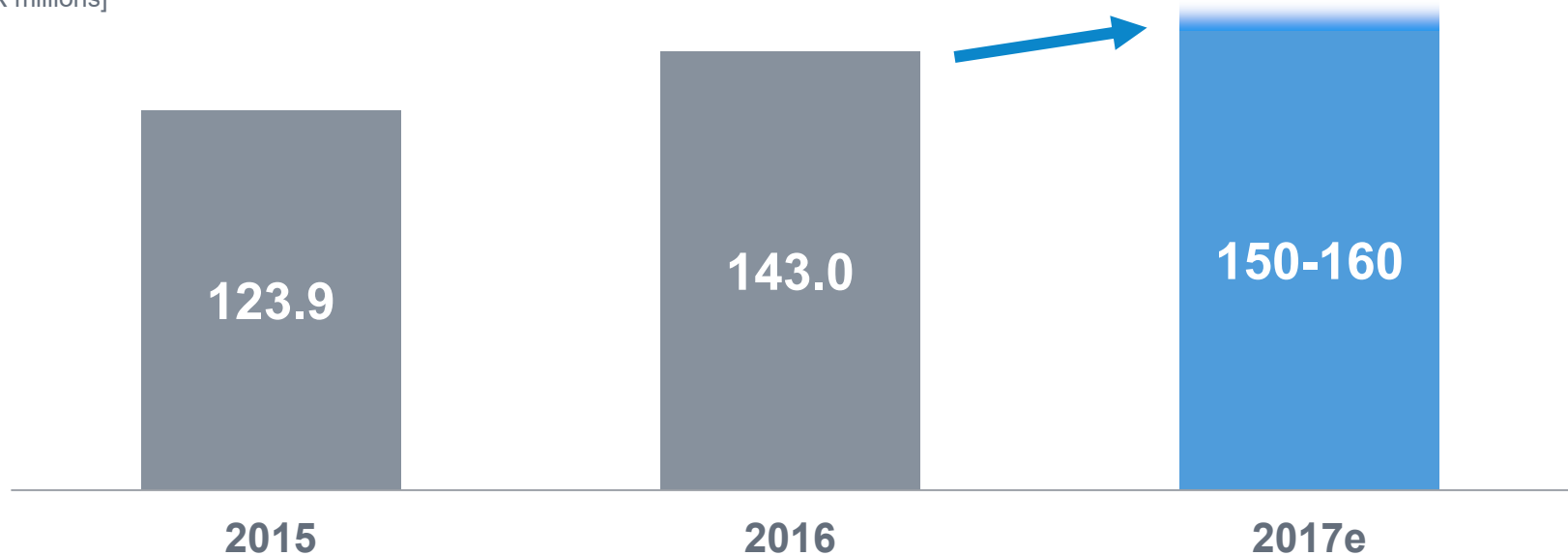
- Continued **attractive growth rate of around 4 to 5 %** in global consumption of primary aluminium¹ and rolled products² expected **for 2017**
- **Metal Division:** Results will be substantially influenced by further aluminium price developments
- **Casting Division:** stable earnings trend expected for 2017
- **Rolling Division:**
 - **Commissioning of new cold rolling mill** in June 2017
 - **Increase in shipments and earnings** as part of organic growth path

FY 2017 outlook

AMAG Austria Metall AG

AMAG Group: expected EBITDA range for 2017

[EUR millions]



- Taking market conditions at end-March 2017 into account

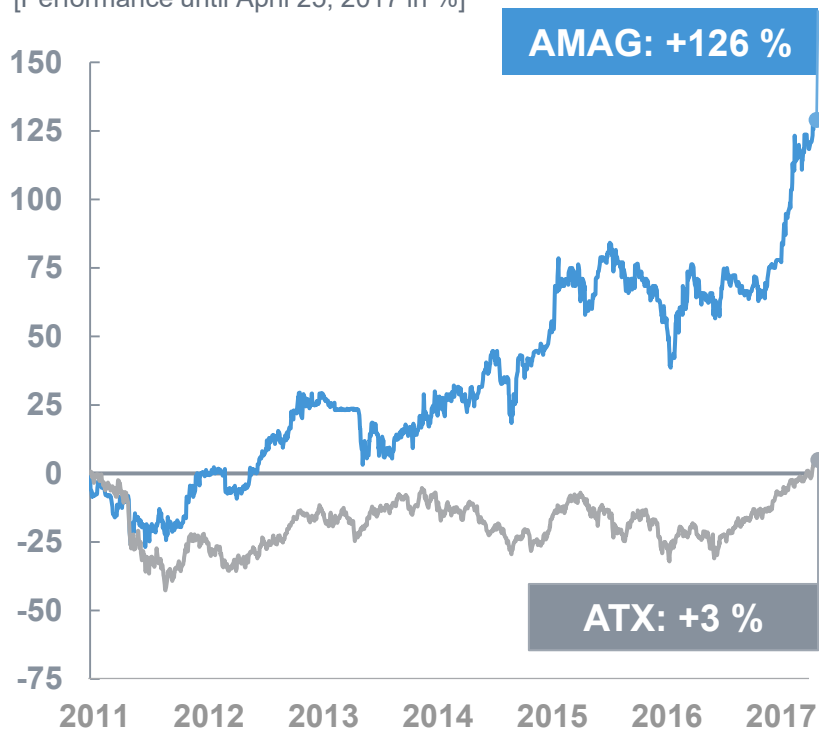


Share

AMAG share

Significant outperformance since IPO

[Performance until April 25, 2017 in %]



Shareholder structure

B&C Industrieholding GmbH ²⁾

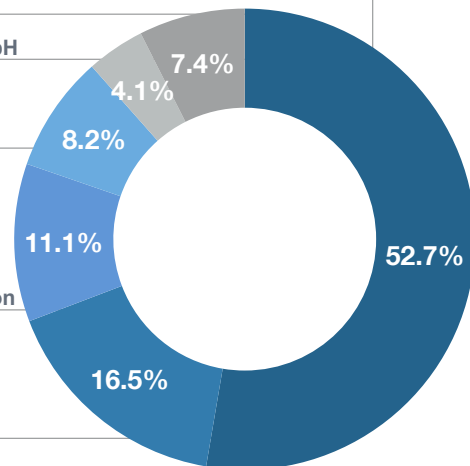
Free float

Esola Beteiligungsverwaltungs GmbH

Treibacher Industrieholding GmbH

AMAG Employees Private Foundation

RLB OÖ Alu Invest GmbH ^{1), 2)}



1) RLB OÖ Alu Invest GmbH is a wholly-owned subsidiary of Raiffeisenlandesbank Oberösterreich AG

2) B&C Industrieholding GmbH and Raiffeisenlandesbank Oberösterreich concluded an participation agreement on April 1, 2015

IR information

Information about the AMAG share

ISIN	AT00000AMAG3
Ticker symbol: Vienna Stock Exchange	AMAG
Indices	ATX Prime, ATX BI, ATX GP, VÖNIX, WBI
Reuters	AMAG.VI
Bloomberg	AMAG AV
Number of shares in issue	35,264,000
Share price ¹⁾	EUR 43.50

2017 financial calendar

February 28, 2017	2016 annual financial statements
April 19, 2017	Annual General Meeting
April 28, 2017	Dividend payment date
May 3, 2017	Q1/2017 report
August 2, 2017	H1/2017 report
October 31, 2017	Q1-Q3/2017 report

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Competence in Aluminium



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