



AMAG
AUSTRIA METALL

Presentation: H1 2017

August 2, 2017

Disclaimer

Note

- AMAG compiled the forecasts, budgets and forward-looking assessments and statements contained in this presentation on the basis of information available to the Group at the time the report was prepared. In the event that the assumptions underlying these forecasts prove to be incorrect, targets are missed, or risks materialise, actual results may depart from those currently anticipated. We are not obliged to revise these forecasts in light of new information or future events.
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Highlights, Market, Strategy

Highlights of H1 2017

- **Strategic growth program** successfully continued
- **New cold rolling mill commissioned to schedule**
- **Double-digit growth** in revenue and earnings
- 2017 guidance: **significant EBITDA growth** year-on-year

Key figures H1/2017 (compared with H1/2016)

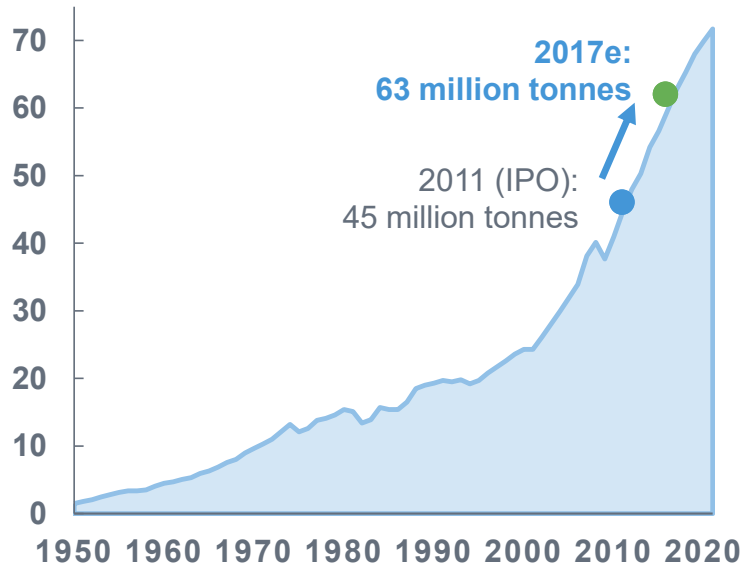
Shipments (tonnes)	214,800	+4%
Revenue (EUR millions)	535.4	+16%
EBITDA (in EUR millions)	92.4	+26%
Net income after taxes (in EUR millions)	37.6	+45%
Employees	1,841	+7%

Primary aluminium: high demand growth

CRU upgrades forecast for 2017 and following years

Global demand growth expected to continue

[in millions of tonnes]



Rising demand in 2017

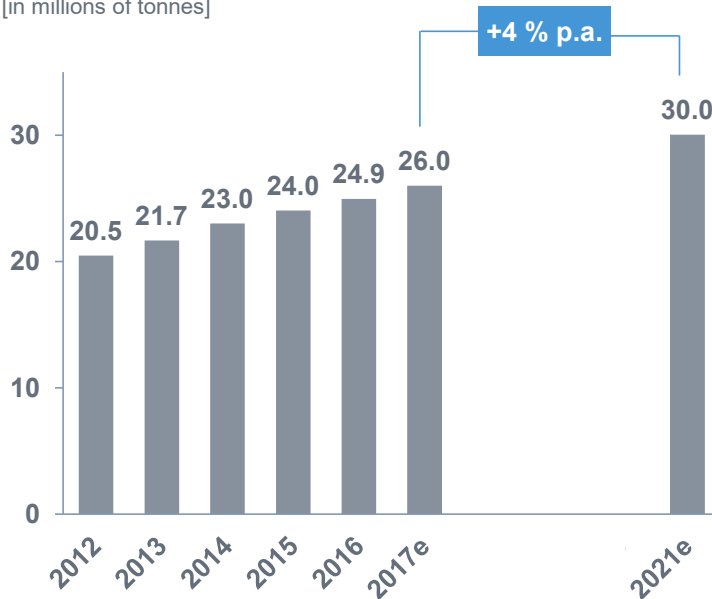
- Demand for primary aluminium expected to increase 5% to 63 million tonnes in 2017
- Forecast raised by around 0.5 million tonnes compared with CRU January forecast due to better economic trends

Rolled products with high growth rates

Continuously rising demand

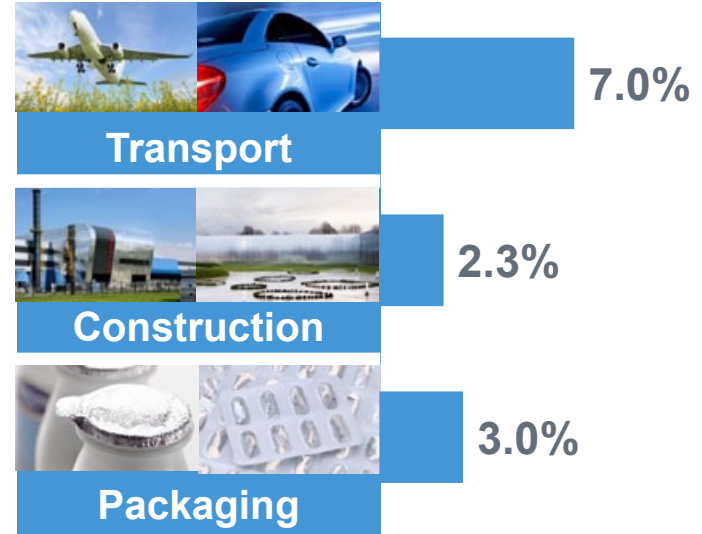
High growth dynamic in the coming years expected

[in millions of tonnes]



High demand growth especially in transport sector

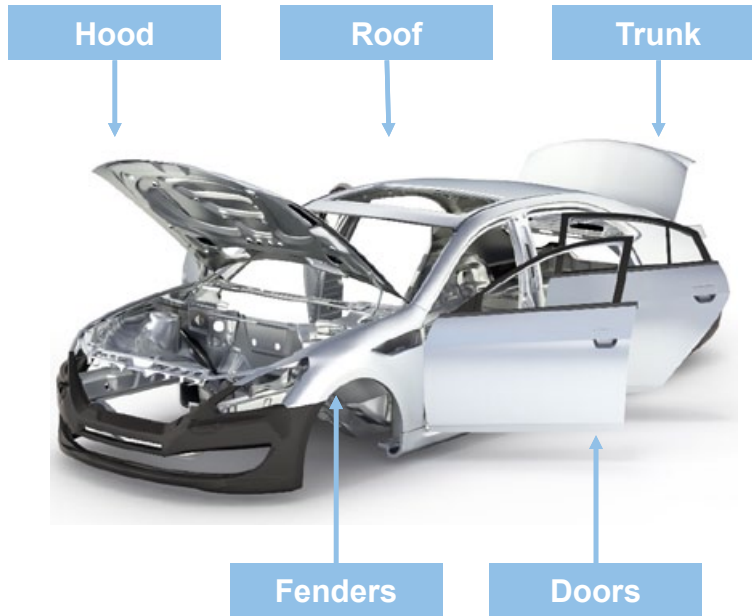
[annual global growth 2016 to 2021]



Aluminium sheets for automotive industry

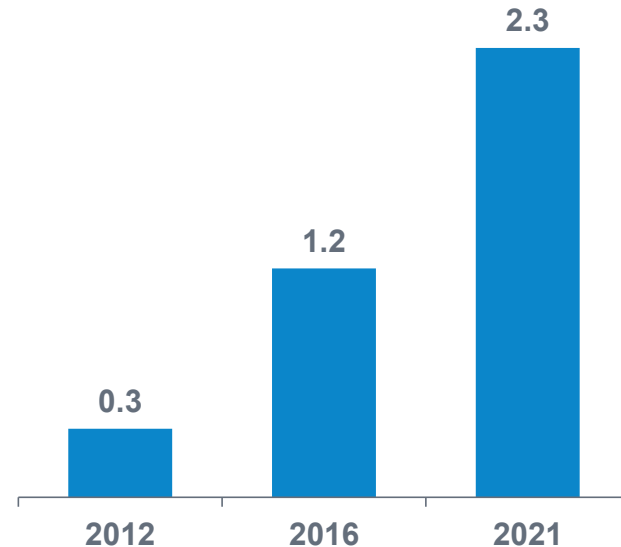
High growth rates confirm trend to lightweight design

Increasing use of aluminium sheets for
hang-on-parts



Worldwide demand expected to double in
next five years

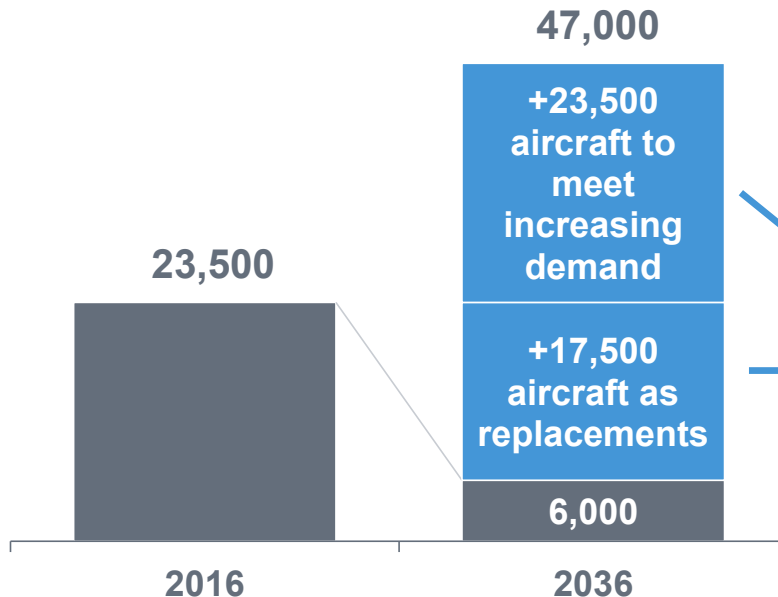
[in millions of tonnes]



High growth rates in the aerospace industry

Boeing upgrades outlook again

Development of global aircraft fleet



+41,000
new aircraft in the next 20 years

Significant volume growth in H1/2017

Shipments growth especially in Rolling Division

Metal Division



60,500
tonnes in H1/2017

+1 %
compared to
H1/2016

Casting Division



44,600
tonnes in H1/2017

+4 %
compared to
H1/2016

Rolling Division



109,700
tonnes in H1/2017

+6 %
compared to
H1/2016

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214,800
tonnes in H1/2017

+4 %
compared to
H1/2016

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"AMAG 2020" expansion project

New cold rolling mill commissioned to schedule



New long-term contract for foil stock

Major order agreed with Constantia Flexibles

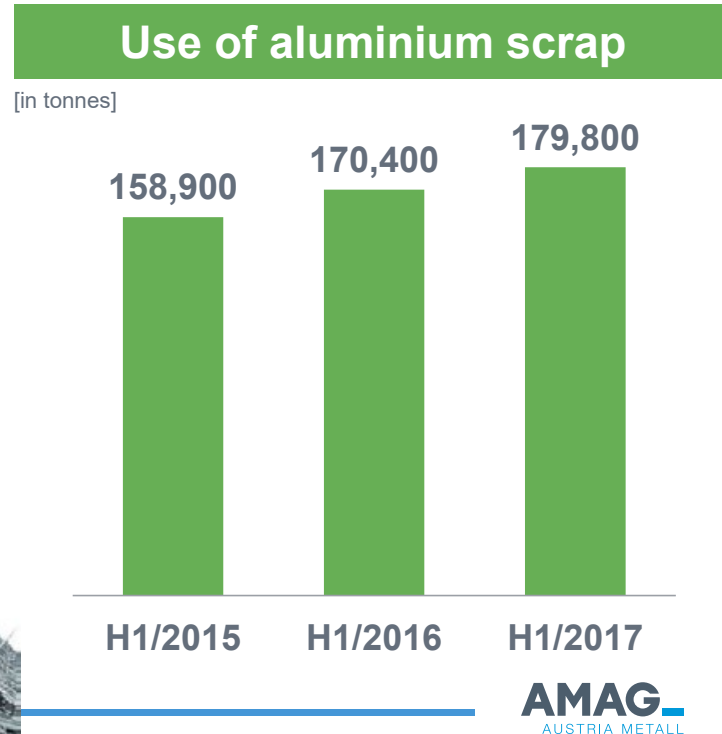
- Delivery of **foil stock** for further processing into aluminium packaging material
- **Increase in supply volumes** compared with previous contract
- Sustainable **recycling concept** completes materials cycle



Aluminium recycling in Ranshofen

AMAG significantly increased use of aluminium scrap

- With a ratio of **75 to 80 %**, **aluminium scrap** is the most important input material to produce rolling slabs and foundry alloys
- Recycling requires **up to 95 % less energy** than primary metal production



H1/2017 results

Aluminium price trends

Uptrend since early 2016 continuing

3-month LME in USD / t



Effects of aluminium price:

- on revenue: all operating divisions
- on earnings: Metal Division

1,915 USD/t
June 30, 2017

+ 30 %
since start of 2016

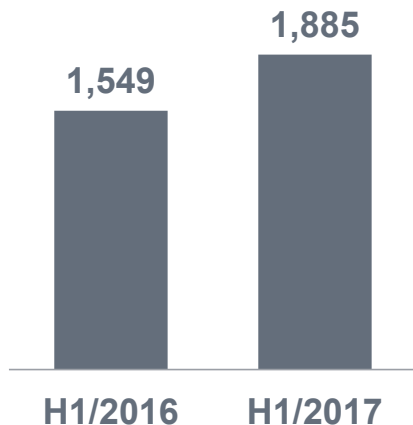
1,471 USD/t
January 04, 2016

AMAG revenue at record level

Aluminium price (3-month LME)

[in USD/t]

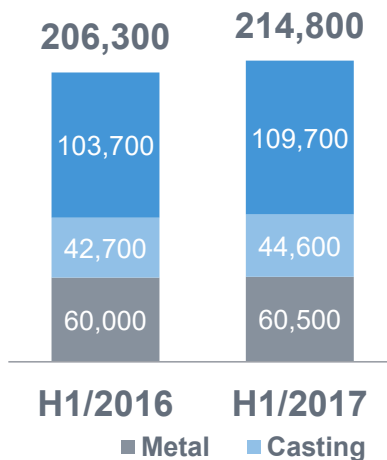
+22 %



Shipment volumes, total

[in tonnes]

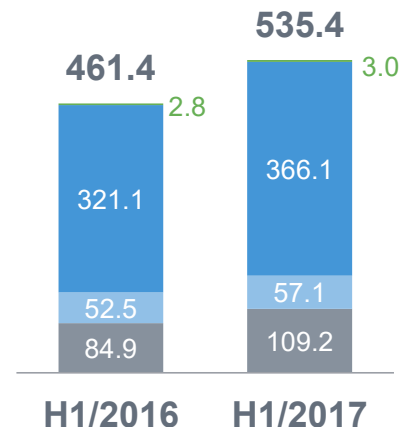
+4 %



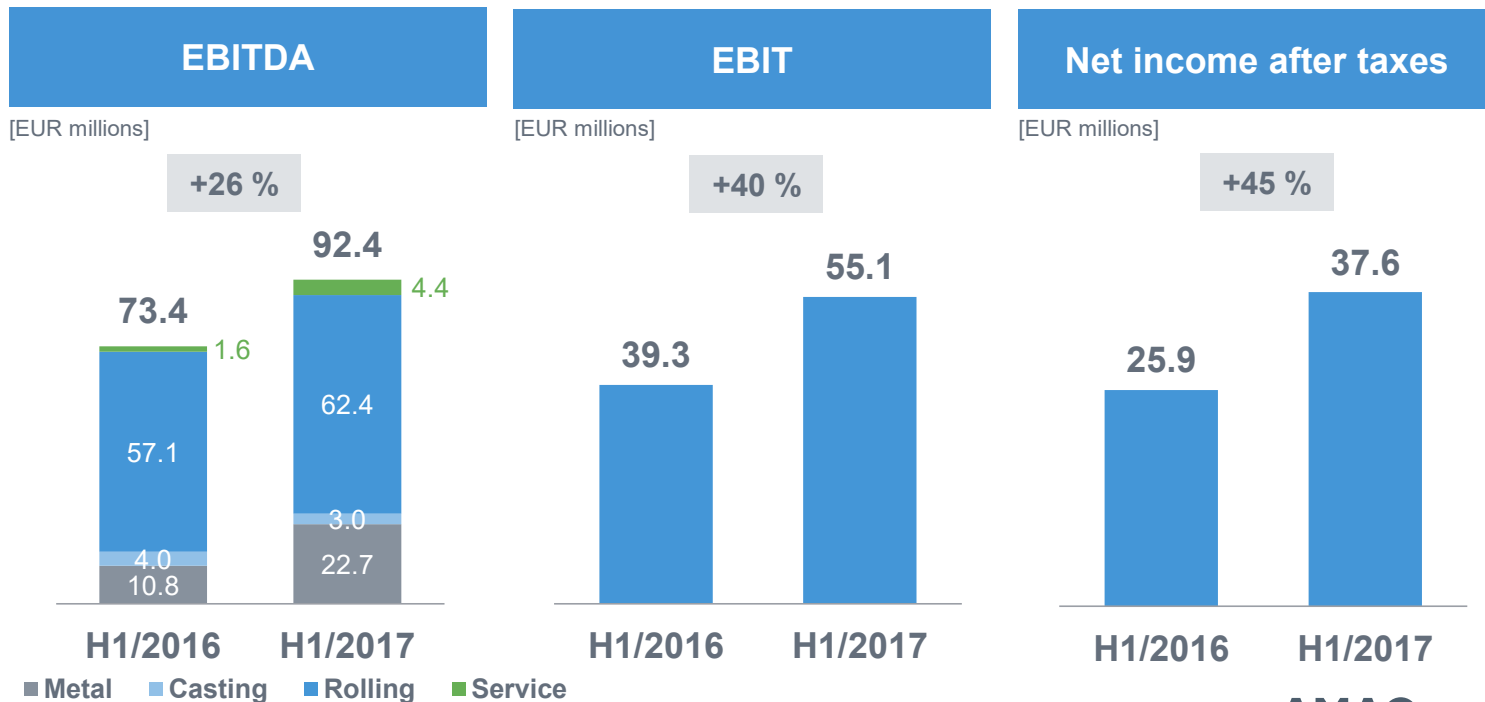
Revenue

[EUR millions]

+16 %



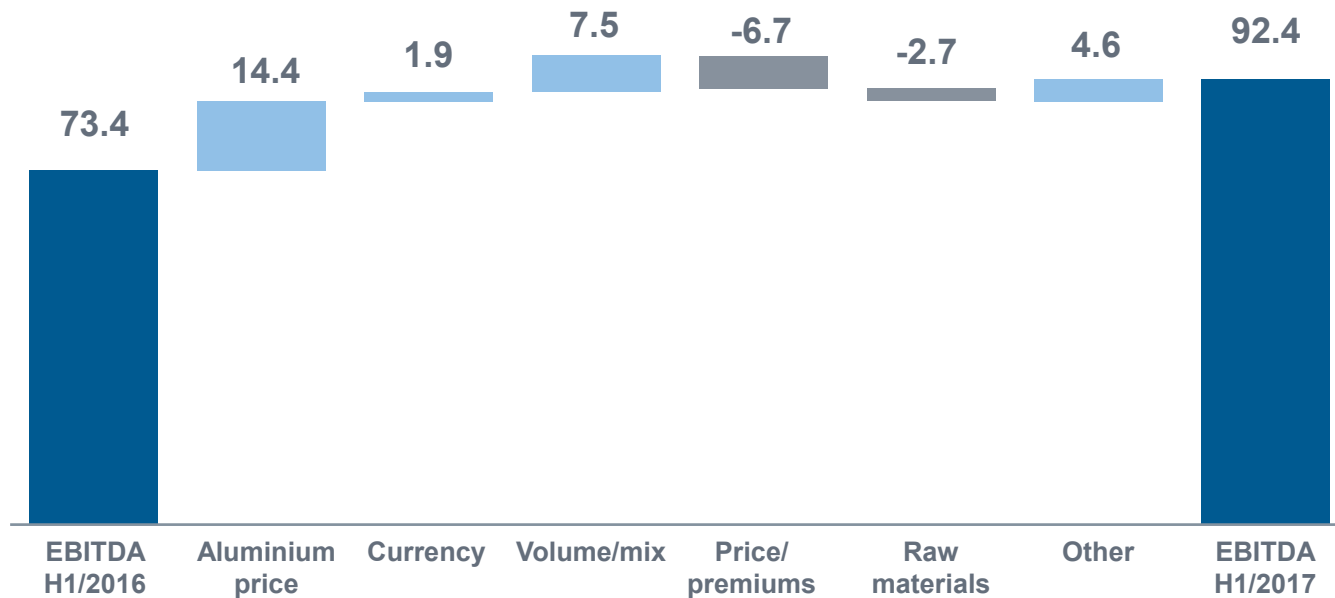
Significant increase in key earnings figures



H1/2017 EBITDA reconciliation

Increase because of organic growth and higher aluminium price

[EUR millions]



AMAG Group – key figures (1/2)

	Q2 2017	Q2 2016	+/- (%)	H1 2017	H1 2016	+/- (%)
Shipments, total [in tonnes]	107,800	102,600	+5	214,800	206,300	+4
Revenue [EUR millions]	277.9	233.6	+19	535.4	461.4	+16
Gross profit [EUR millions]	50.1	44.1	+14	91.6	79.5	+15
EBITDA [EUR millions]	49.0	40.7	+20	92.4	73.4	+26
EBITDA margin [in %]	17.6 %	17.4 %	-	17.3 %	15.9 %	-
EBIT [EUR millions]	30.4	23.8	+28	55.1	39.3	+40
EBIT margin [in %]	11.0 %	10.2 %	-	10.3 %	8.5 %	-
Net income after taxes [EUR millions]	21.0	18.2	+16	37.6	25.9	+45
Earnings per share [EUR]	0.60	0.51	+16	1.06	0.73	+45

AMAG Group – key figures (2/2)

	Q2 2017	Q2 2016	+/-	H1 2017	H1 2016	+/-
Cash flow from operating activities [EUR millions]	19.1	34.5	-45	26.8	69.6	-62
Cash flow from investing activities [EUR millions]	-22.8	-50.2	-55	-67.4	-93.8	-28
Employees¹	1,864	1,744	+7	1,841	1,725	+7
	30/06/2017			31/12/2016		+/-
Net financial debt ² [EUR millions]	312.4			225.8		+38
Gearing [in %]	50.8 %			35.8 %		-
Equity ratio [in %]	45.4 %			45.4 %		-

- **Cash flow from operating activities** down year-on-year mainly due to higher aluminium price
- **Capital expenditure down** in line with start of commissioning of new facilities
- **Increase in workforce** due to organic growth path in Ranshofen

1) Average number of employees (full-time equivalents) including temporary help workers, excluding apprentices; includes

20 % share of number of employees at interest held in Alouette smelter

2) Net balance of liquid assets and financial receivables, less financial liabilities

Metal Division

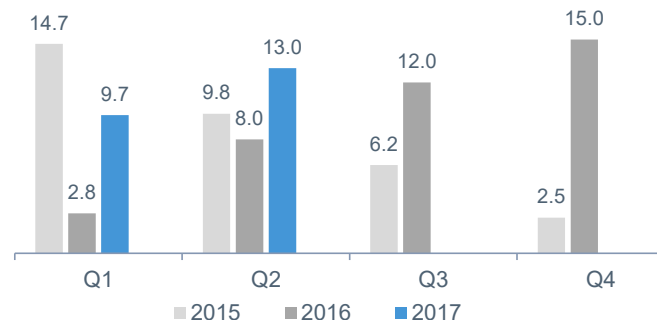
Significant earnings growth in H1

	Q2 2017	Q2 2016	+/- (%)	H1 2017	H1 2016	+/- (%)
Shipments, total [in tonnes]	30,400	28,800	+6	60,500	60,000	+1
Revenue [EUR millions]	190.3	153.7	+24	379.1	305.9	+24
EBITDA [EUR millions]	13.0	8.0	+63	22.7	10.8	+109
EBITDA margin	6.8 %	5.2 %	-	6.0 %	3.5 %	-
Employees ¹	195	200	-3	192	197	-3

1) Average number of employees (full-time equivalents), including temporary help workers and excluding apprentices. This includes a 20% share of the number of employees at interest held in Alouette smelter.

- Aluminium price and premiums up year-on-year
- Earnings growth mainly due to higher aluminium price that more than offsets effect from higher alumina price
- Hedging structure: Aluminium price risk for July and 50% of the risk for August until December already hedged

EBITDA
(in EUR millions)



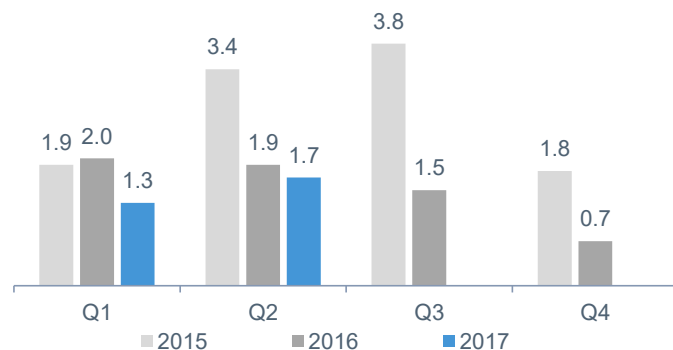
Casting Division

Earnings due to market conditions below H1/2016



	Q2 2017	Q2 2016	+/- (%)	H1 2017	H1 2016	+/- (%)
Shipments, total [in tonnes]	22,100	21,200	+4	44,600	42,700	+4
Revenue [EUR millions]	31.8	29.0	+10	61.8	56.7	+9
EBITDA [EUR millions]	1.7	1.9	-12	3.0	4.0	-25
EBITDA margin	5.3 %	6.7 %	-	4.8 %	7.0 %	-
Employees ¹	125	124	+1	124	124	0

EBITDA
(in EUR millions)



¹⁾ Average number of employees (full-time equivalents) including temporary help workers and excluding apprentices

- Further increase in shipments and production volumes due to ongoing productivity improvements
- Internal shipments to Rolling Division of 12,900 tonnes (H1/2016: 11,200 tonnes)
- Earnings affected by market-induced lower margins for recycling cast alloys

Rolling Division

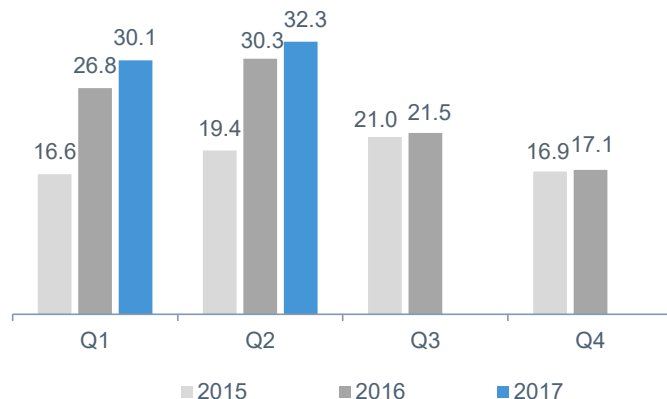
EBITDA increases in line with growth track



	Q2 2017	Q2 2016	+/- (%)	H1 2017	H1 2016	+/- (%)
Shipments, total [in tonnes]	55,200	52,700	+5	109,700	103,700	+6
Revenue [EUR millions]	217.3	188.4	+15	419.0	373.7	+12
EBITDA [EUR millions]	32.3	30.3	+7	62.4	57.1	+9
EBITDA margin	14.8 %	16.1 %	-	14.9 %	15.3 %	-
Employees ¹	1,405	1,290	+9	1,387	1,274	+9

¹⁾ Average number of employees (full-time equivalents) including temporary help workers and excluding apprentices

EBITDA
(in EUR millions)



- Further volume increase due to scheduled ramp-up of new plants
- New cold rolling mill and further finishing plants commissioned in June 2017, as planned
- Earnings growth especially due to additional volume and positive product mix effects

Profitable growth in Rolling Division

Growth in volume and profitability confirms growth path

Shipments and EBITDA per tonne

EBITDA in EUR/t

355

396

550

569

Shipments in
tonnes

88,500

91,000

103,700

109,700

H1/2014

H1/2015

H1/2016

H1/2017

- Product portfolio expanded towards larger formats
- Improvement in product mix and increase in share of specialty products
- Productivity increased by highly automated plants

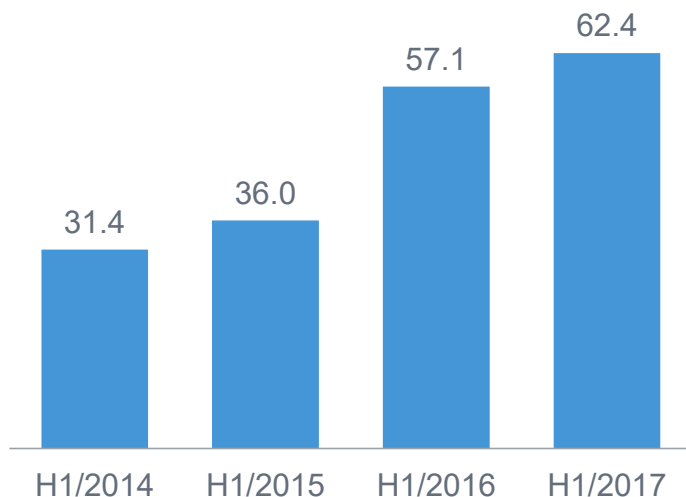


Profitable growth in Rolling Division

Growth reflected in rising earnings figures

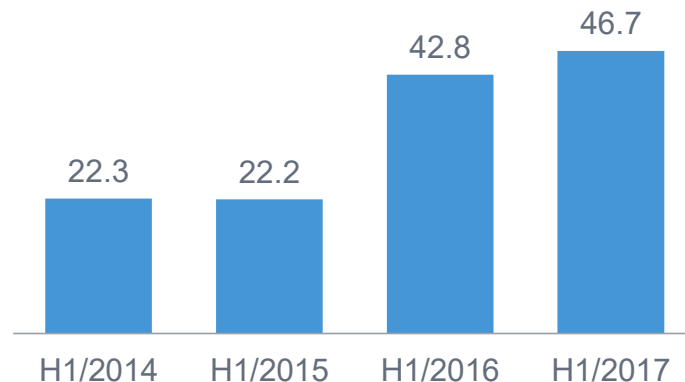
Rolling Division EBITDA

[EUR millions]



Rolling Division EBIT

[EUR millions]



Outlook

FY 2017 outlook

AMAG Austria Metall AG

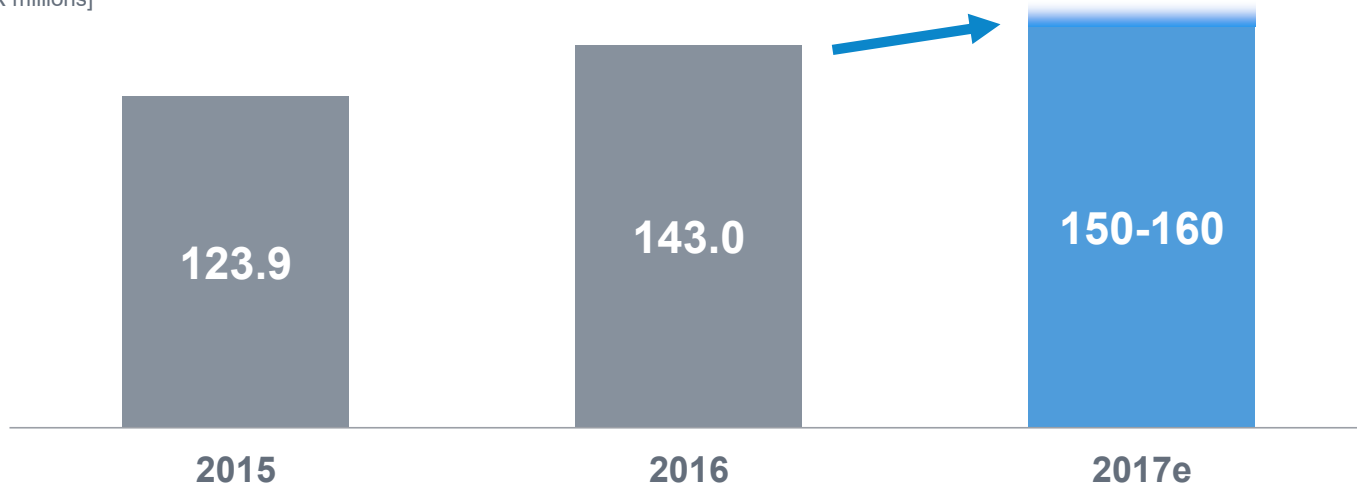
- **Attractive growth rate of around 4 to 5 %** in global consumption of primary aluminium¹ and rolled products² expected **for 2017**
- **Metal Division:** taking current market conditions into account, year-on-year earnings growth very likely; depending on aluminium price trend und currency development
- **Casting Division:** solid results but expected down year-on-year due to market conditions
- **Rolling Division:**
 - **ramp-up of new equipment**
 - **Increase in shipments and earnings** due to organic growth path

FY 2017 outlook

AMAG confirms range published in May 2017

AMAG Group: Expected EBITDA range for 2017

[EUR millions]



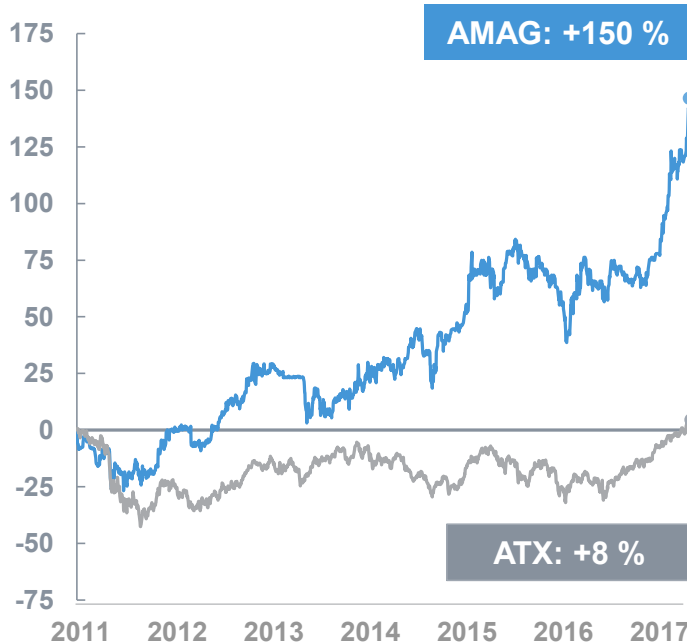
- Reflecting market conditions at end-June 2017

AMAG share

AMAG share

Significant outperformance since IPO

[Performance until June 30, 2017 in %]



Shareholder structure

B&C Industrieholding GmbH ²⁾

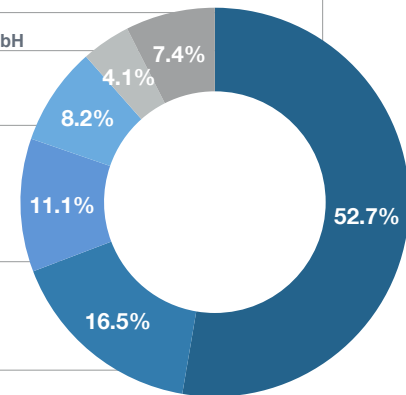
Free float

Esola Beteiligungsverwaltungs GmbH

Treibacher Industrieholding GmbH

AMAG Arbeitnehmer Privatstiftung

RLB OÖ Alu Invest GmbH ^{1), 2)}



1) RLB OÖ Alu Invest GmbH is a wholly-owned subsidiary of Raiffeisenlandesbank Oberösterreich AG

2) B&C Industrieholding GmbH and Raiffeisenlandesbank Oberösterreich concluded a participation agreement on April 1, 2015

IR information

Information about the AMAG share

ISIN	AT00000AMAG3
Ticker symbol: Vienna Stock Exchange	AMAG
Indices	ATX Prime, ATX BI, ATX GP, VÖNIX, WBI
Reuters	AMAG.VI
Bloomberg	AMAG AV
Number of shares in issue	35,264,000
Share price ¹⁾	EUR 46.60

2017 financial calendar

February 28, 2017	2016 annual financial statements
April 19, 2017	Annual General Meeting
April 28, 2017	Dividend payment date
May 3, 2017	Q1/2017 report
August 2, 2017	H1 2017 report
October 31, 2017	Q1-Q3/2017 report

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For your notes



Competence in Aluminium

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