

AMAG
AUSTRIA METALL

Full-year results 2013

28 February 2014

Disclaimer

- We have compiled the forecasts, budgets and forward-looking assessments and statements contained in this presentation on the basis of information available to us. In the event that the assumptions underlying these forecasts prove to be incorrect, targets are not achieved or certain risks materialise, actual results may deviate from those currently anticipated. We are not obliged to revise these forecasts in light of new information or future events.
- We have prepared this presentation and verified the data contained in it with the greatest possible care. However, rounding and transmission errors, and misprints cannot be entirely ruled out. This presentation is also available in German. In cases of doubt, the German-language version shall prevail.



Highlights, shareholder structure and market development

Highlights

1 Stabilisation of the shareholder structure

- Following its takeover bid, B&C Alpha Holding GmbH owns 37.7 % of the shares

2 Strategy

- AMAG 2014 strategic project on budget and on schedule
- Strategic framework for AMAG 2020 currently under preparation

3 Market environment and operations

- Average aluminium price down 8% year on year at 1,887 USD/t
- Total shipments up from 344,200 t in 2012 to 351,700 t

4 2013 earnings

- Lower aluminium price reflected in 4% fall in revenue to 786 mEUR (2012: 820 mEUR)
- EBITDA solid at 123 mEUR (2012: 134 mEUR)
- Cash flows from operating activities of 122 mEUR above last year's 117 mEUR

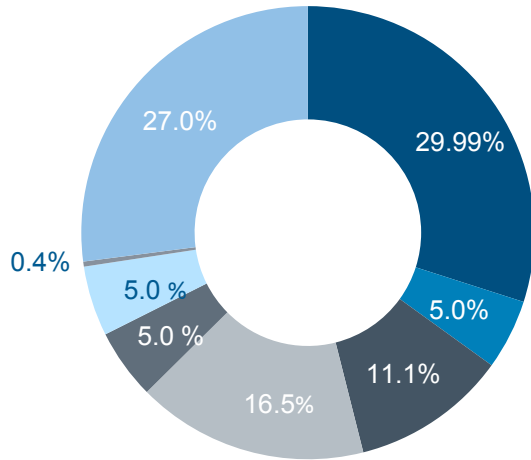
5 Dividend

- Dividend unchanged at 0.60 EUR per share

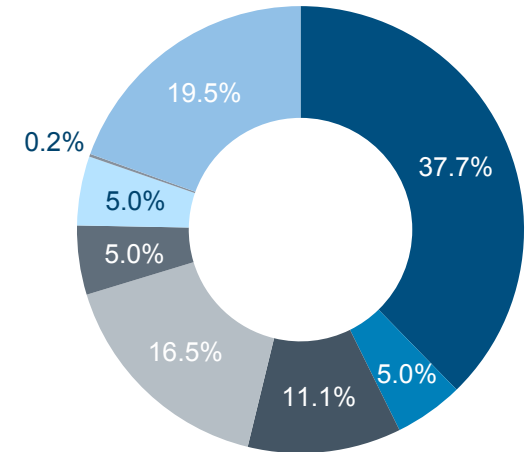
Shareholder structure

Stable structure following takeover bid by B&C Alpha Holding GmbH

Shareholder structure as at 31 Dec. 2012



Shareholder structure as at 31 Dec. 2013



- B&C Alpha Holding GmbH 1) 3)
- Oberbank Industrie und Handelsbeteiligungsholding GmbH 3)
- AMAG Employees Private Foundation 4)
- RLB OÖ Alu Invest GmbH 2)
- Treibacher Industrieholding GmbH
- Esola Beteiligungsverwaltungs GmbH
- AMAG Management
- Free float

1) B&C Alpha Holding GmbH is an indirect wholly-owned subsidiary of B&C Industrieholding GmbH

2) RLB OÖ Alu Invest GmbH is an indirect wholly-owned subsidiary of Raiffeisenlandesbank Oberösterreich AG

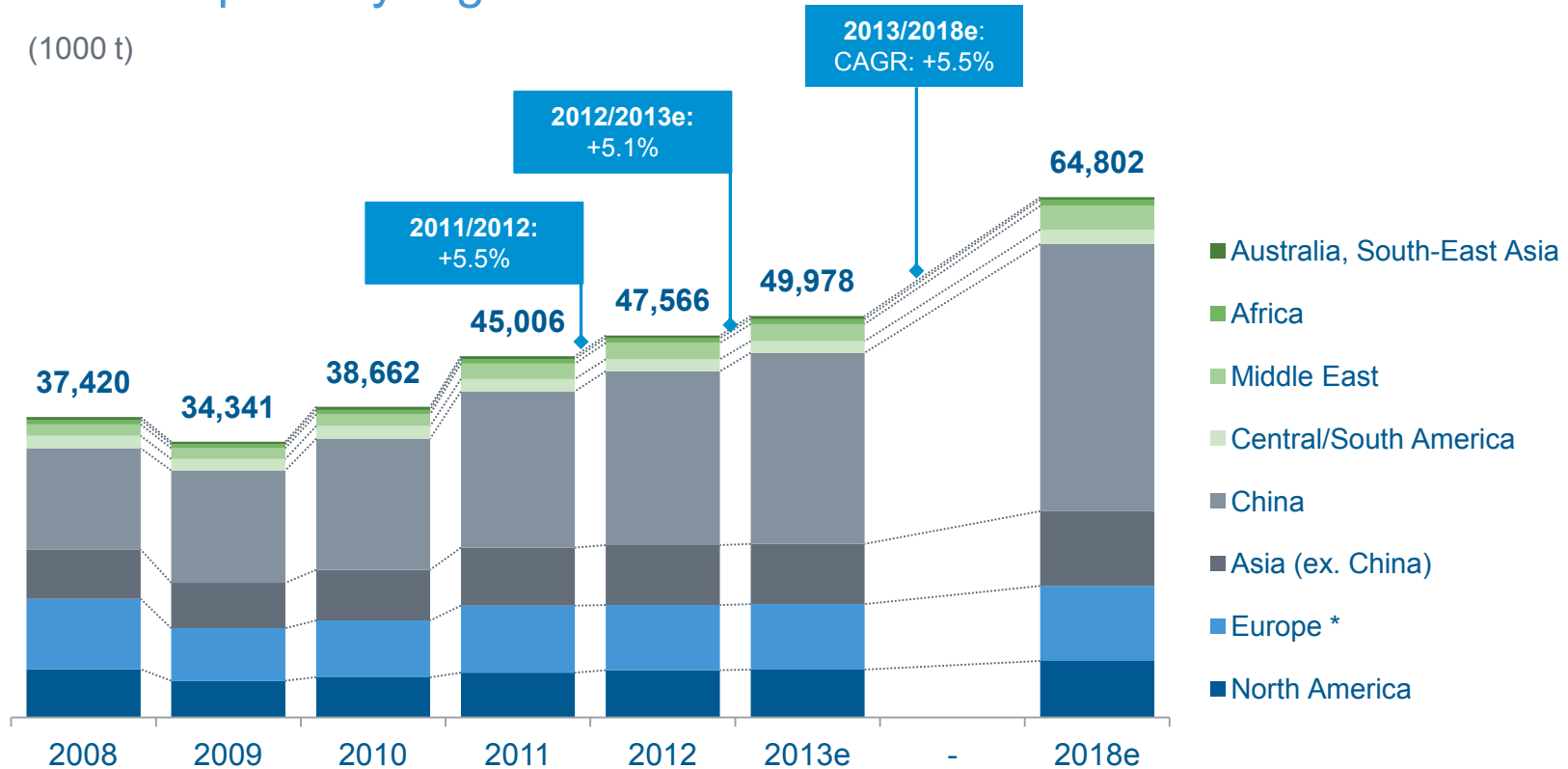
3) B&C Industrieholding GmbH and Oberbank AG concluded a participation agreement on 7 January 2013

4) B&C Industrieholding GmbH and AMAG Employees Private Foundation concluded a shareholders' agreement on 1 March 2013

Projected global growth for primary aluminium

Consumption by region

(1000 t)

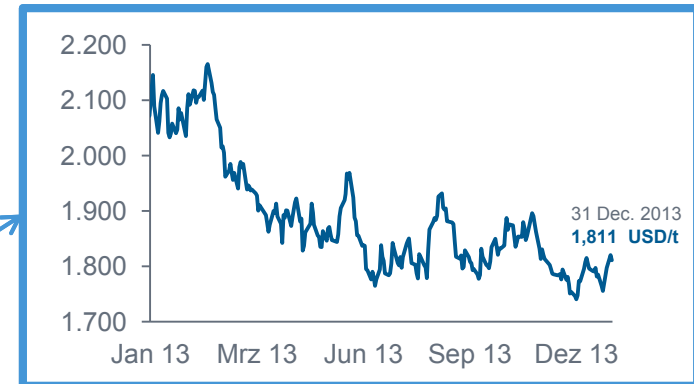
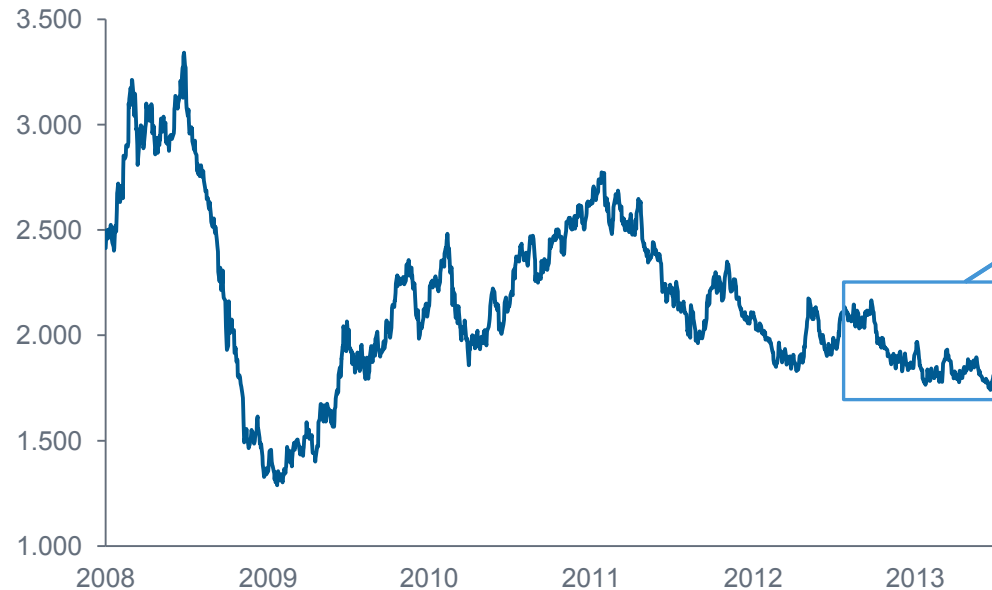


*) Western and Eastern Europe, Russia, Ukraine

Aluminium price

Low aluminium price in 2013

LME aluminium price (three-month settlement)
(USD / t)



Average aluminium price

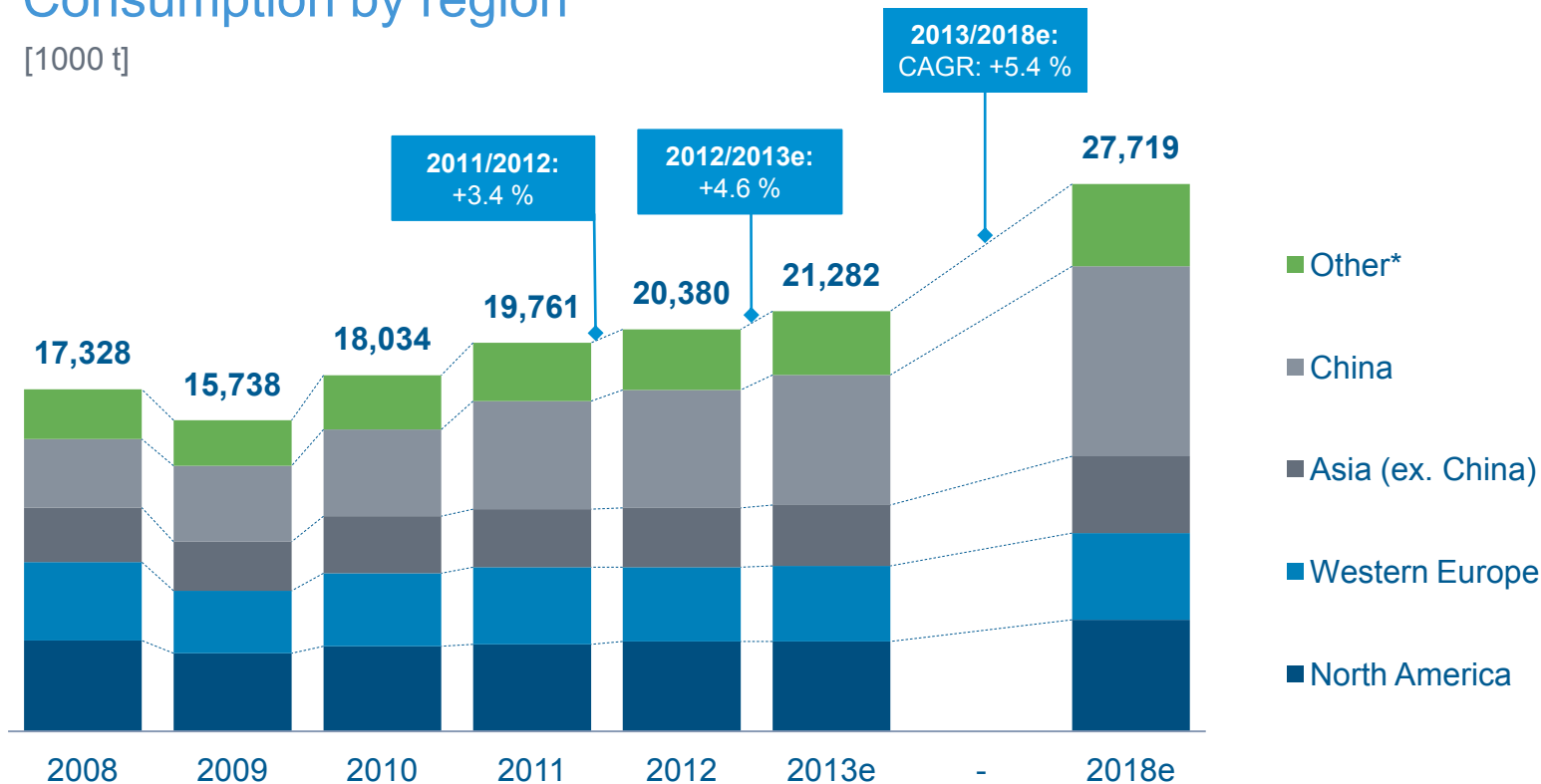
2013	1,887 USD
2012	2,050 USD
Decline	-8%

- Significant decline in 2013
- Further decline in the first seven weeks of 2014 (as at 21 Feb. 2014:: 1,778 USD/t)

Projected global growth for rolled products

Consumption by region

[1000 t]

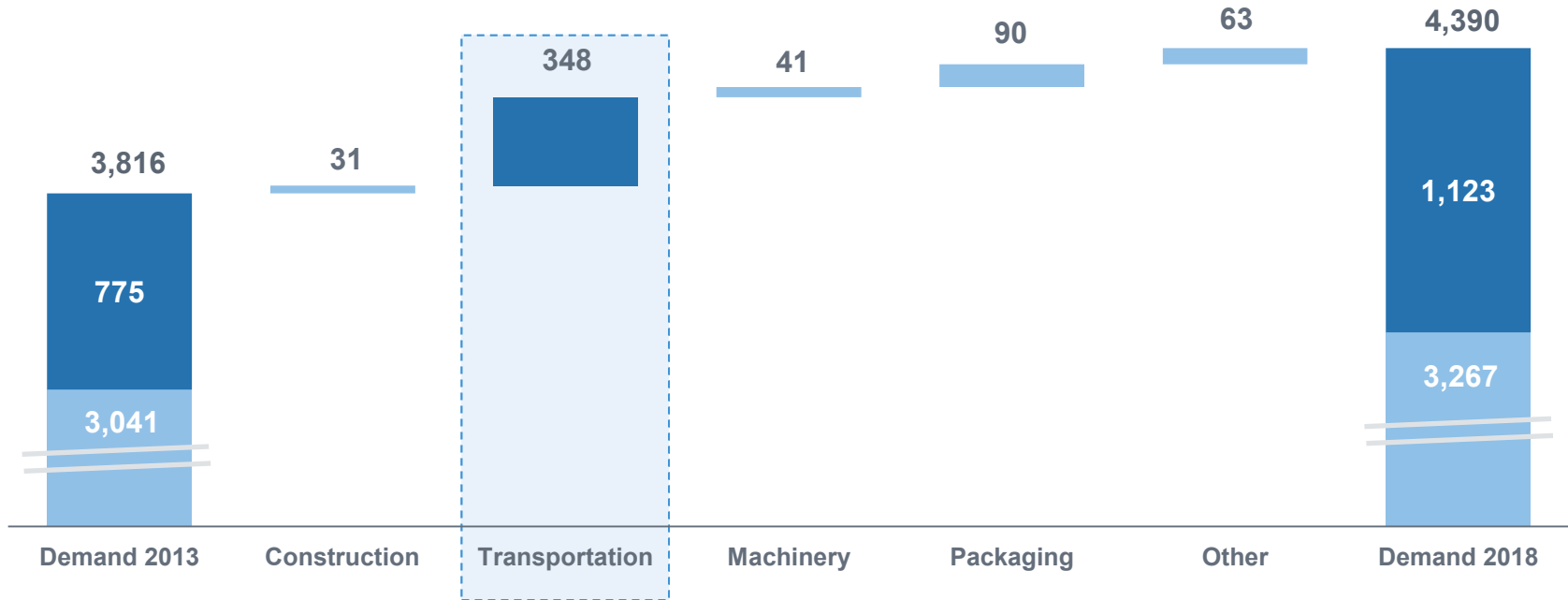


- Positive outlook in all regions, with global annual average growth of 5.4 % until 2018

Rolled products in Western Europe

Transportation industry as a key driver of demand

[1.000 t]



- Construction, machinery, packaging and other
- Transportation

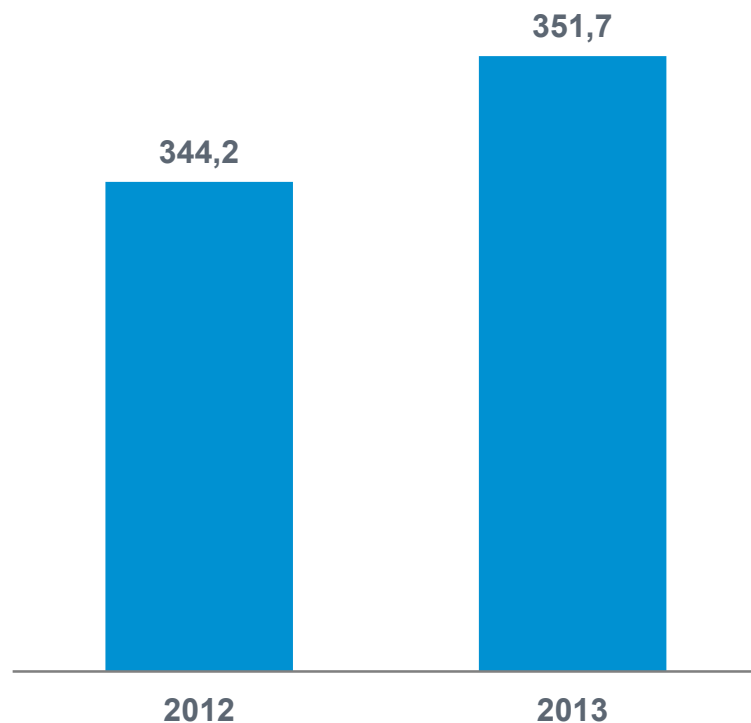


Operational business, product innovations and AMAG 2014

Record shipments

Full capacity utilisation in all divisions again in 2013

(1,000 t)



Year-on-year changes by segment

(1.000 t)

Metal

(2013: 115,000 t)

+0.5

+0.4%

Casting

(2013: 79,100 t)

+0.7

+0.9%

Rolling

(2013: 157,600 t)

+6.3

+4.2%

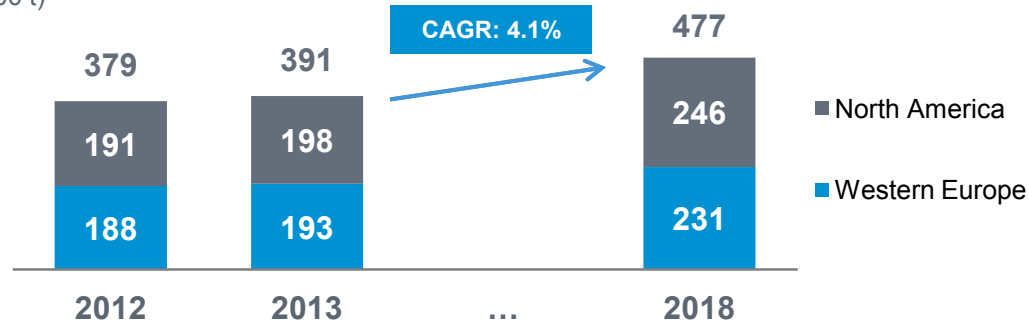
- Strong growth in volume in Rolling Division thanks to investments and initiatives designed to support organic output growth

Aircraft industry supply contracts

Multi-year contracts concluded with Airbus and Boeing

- Conclusion of two multi-year supply contracts in the 2013 fiscal year
 - Airbus: Supply of AMAG aluminium plates, -sheets and -strips with a order volume up to 100 mEUR
 - Boeing: contract adds high-strength sheet and strip to the product range, contract valued in the triple-digit million US dollar range
- Rising demand for rolled products in the aircraft industry in Western Europe and North America¹

(1,000 t)



Sustainable e-mobility solutions

AMAG TopCast® FAST used in BMW i3

Innovative foundry alloys characterised by:

- minimal CO₂ emissions, and maximum mechanical stability and energy absorption in event of crashes
- minimum of 20% recycling content¹
- use of at least 97% hydropower in production of primary aluminium (Alouette)



Automotive: qualifications for structure and outer skin applications

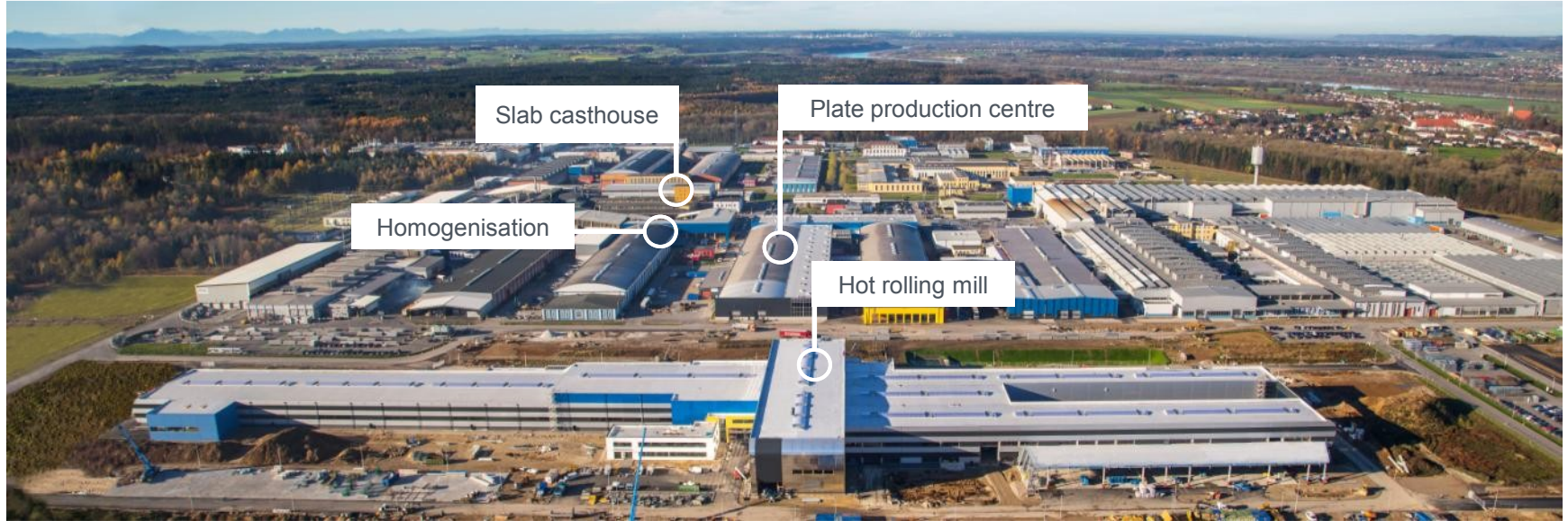
Initial successes in comprehensive qualification processes for materials and surface passivation



- **Audi:** qualification secured for outer skin applications
- **Chrysler:** qualification secured for structural applications
- **GM:** level 1 global approval secured for structural applications
- **Audi/Daimler:** qualification secured for coil passivation production process for outer skin and structural applications
- Qualification processes for structural and outer skin applications for **BMW and Daimler** at a very advanced stage

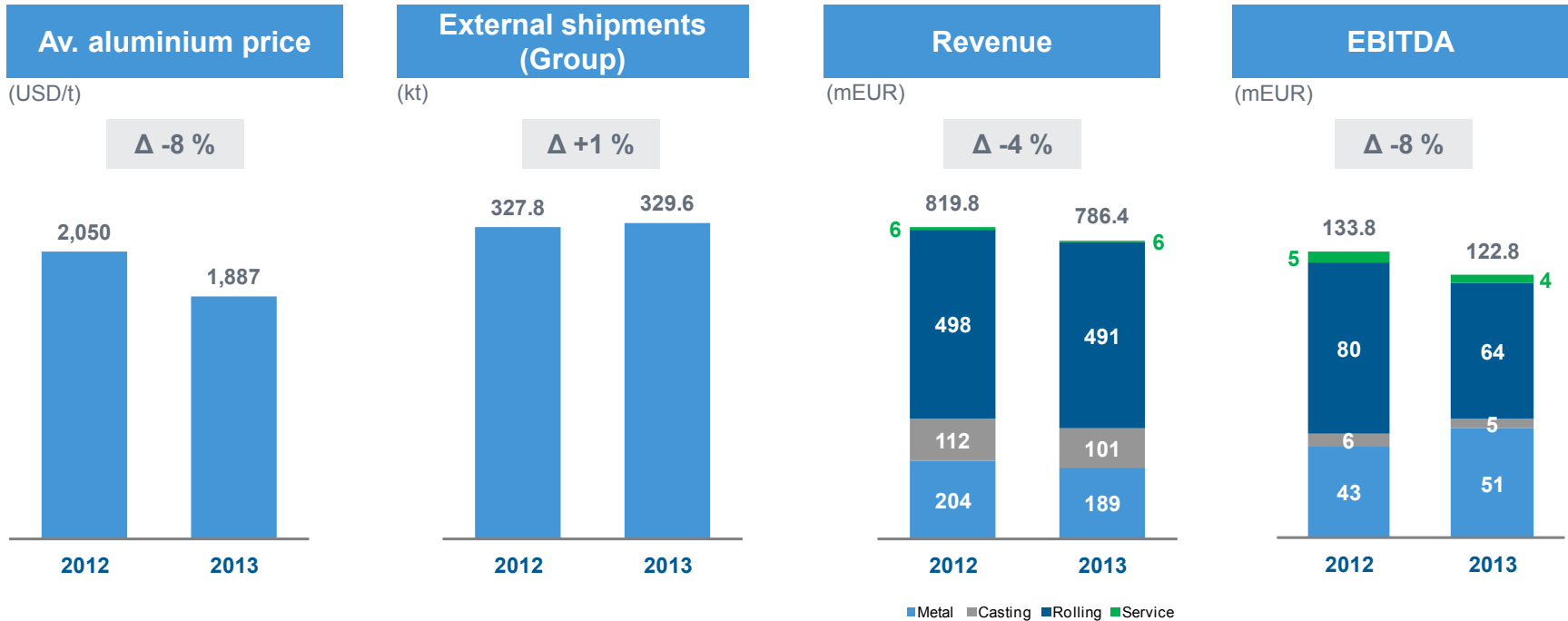
AMAG 2014 site expansion programme

Rolling mill project on budget and on schedule



Financial result 2013

Solid earnings in 2013



- Revenue down by 4% due to lower aluminium price
- Decline in EBITDA caused by margin pressure in Casting and Rolling divisions
- Higher earnings contribution from the Metal division owing to lower raw material costs and positive effects from hedging

AMAG Group: key indicators

Solid earnings in 2013

	Q4 2013	Q4 2012	+/- (%)	Q1-Q4 2013	Q1-Q4 2012	+/- (%)
Shipments (t)	77,800	78,000	-0	351,700	344,200	2
Revenue¹ (mEUR)	170.5	180.9	-5	786.4	819.8	-4
Gross profit (mEUR)	24.8	26.9	-8	129.3	134.0	-4
EBITDA (mEUR)	24.5	23.9	3	122.8	133.8	-8
EBIT (mEUR)	11.5	11.0	4	72.4	83.2	-13
Profit after tax (mEUR)	6.2	13.5	-54	56.0	71.3	-21
Earnings per share (EUR)	0.18	0.38	-54	1.59	2.02	-21
Employees²	1,570	1,490	5	1,564	1,490	5

- Shipments at new record high of 351,700 t
- Decline in revenue due to low aluminium price
- Decrease in EBITDA caused mainly by lower margins in Casting and Rolling divisions in 2013
- Earnings per share: 1.59 EUR (2012: 2.02 EUR)
- 80 new jobs created

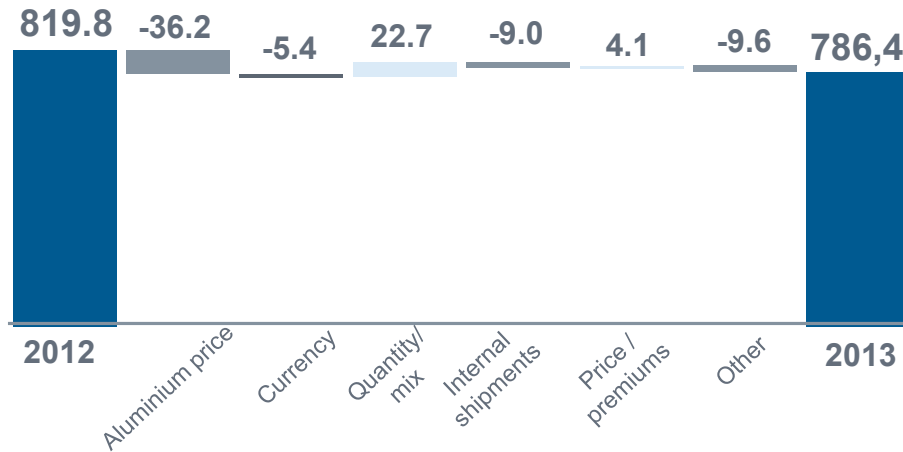
1) The AMAG Group began presenting its statement of profit or loss using the cost of sales method in the first quarter of 2013. The comparative figures for prior periods have been adjusted.

2) Full-time equivalent (FTE) including agency workers and excluding apprentices. Includes a 20% pro rata share of the labour force at the Alouette smelter

Consolidated revenue

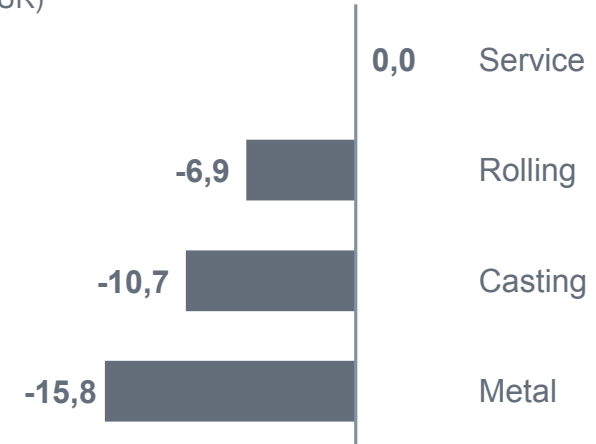
Revenue reconciliation

(mEUR)



Change by division

(mEUR)

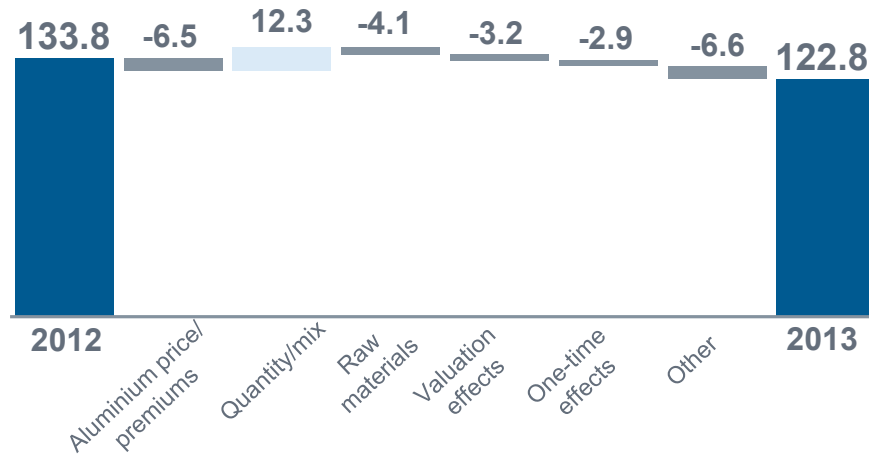


- Revenue below last year's level due to lower aluminium price
- Higher shipments in Rolling and Metal divisions, and higher premiums in Metal division had positive impact on revenue
- Lower external revenue in Casting division due mainly to internal sales to Rolling division

Consolidated earnings

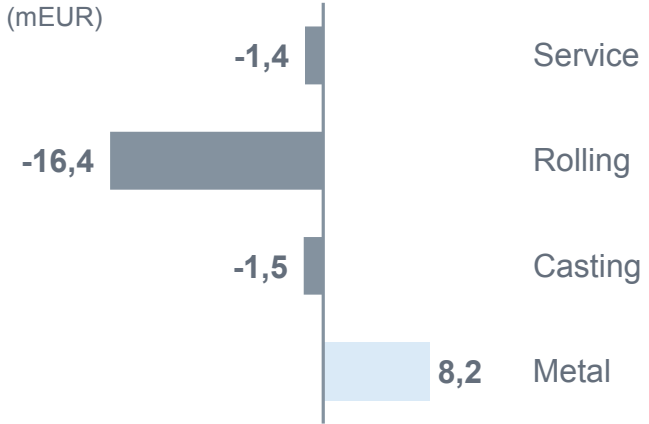
EBITDA reconciliation

(mEUR)



Change by division

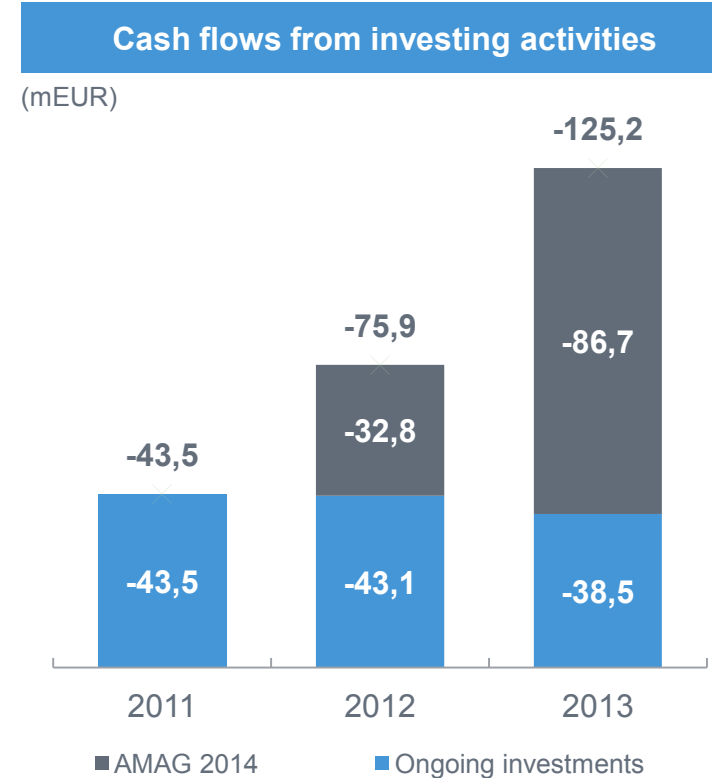
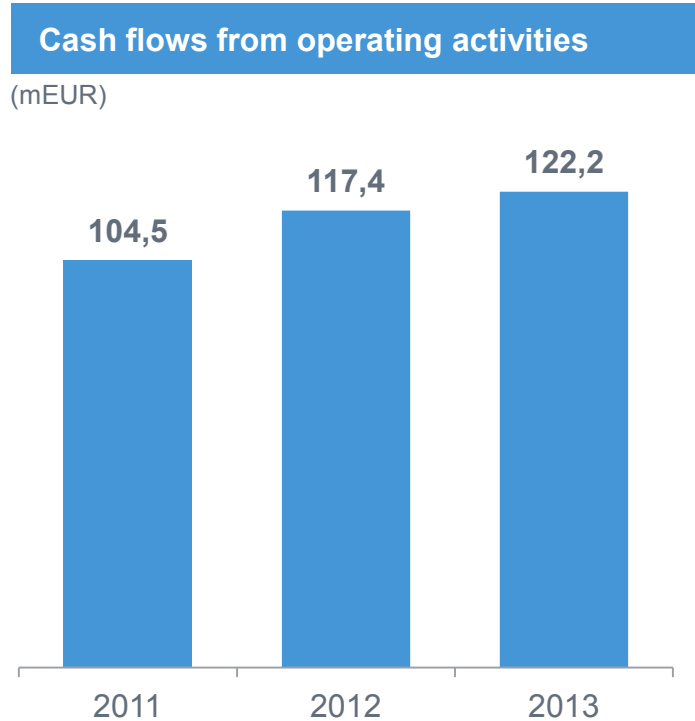
(mEUR)



- Positive earnings contribution due to higher shipments, especially in the Rolling division
- Higher premiums reduced the impact on earnings of the 8% fall in the aluminium prices
- Higher raw material costs in Rolling and Casting Division
- Valuation effects on foreign exchange hedging transactions
- Positive one-time effects of 2.9 mEUR in the Service division in 2012

Cash flows changes

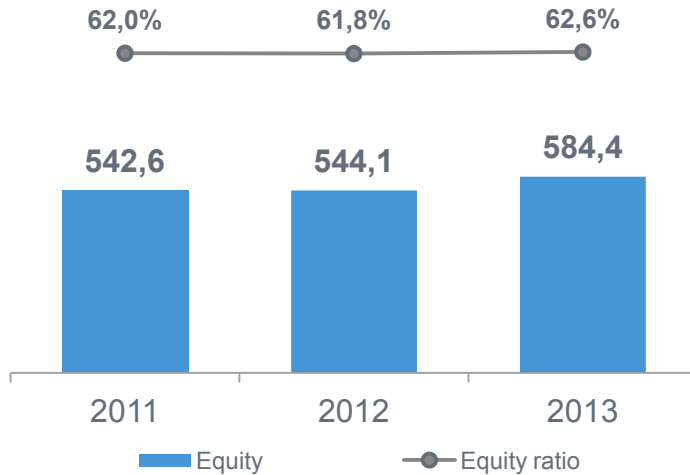
Investments largely covered by cash flows from operating activities



Solid capital and financial structure

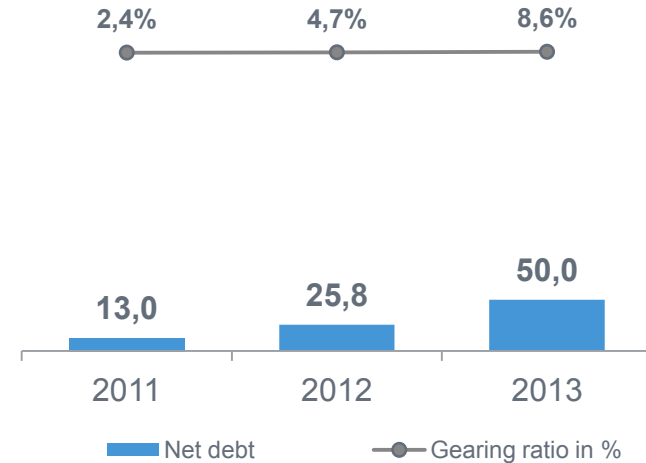
High equity ratio

(mEUR)



Low net debt¹

(mEUR)



- Solid capital and financial structure
- Net debt also low thanks to high cash flows from operating activities

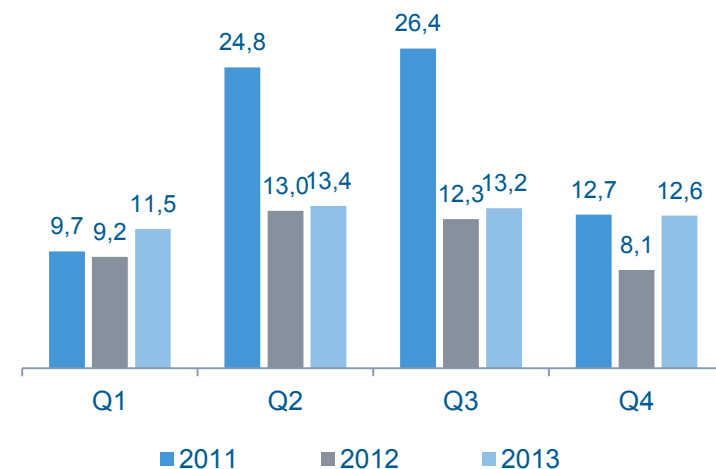
Metal division

Higher profit contribution despite low aluminium price



	Q4 2013	Q4 2012	+/- (%)	GJ 2013	GJ 2012	+/- (%)
Shipments (t)	23,200	25,800	-10	115,000	114,500	0
Revenue (mEUR)	120.5	122.8	-2	547.3	562.5	-3
EBITDA (mEUR)	12.6	8.1	56	50.8	42.6	19
EBITDA margin	10.5 %	6.6 %	-	9.3 %	7.6 %	-
Employees¹⁾	204	200	2	205	204	1

EBITDA
(mEUR)

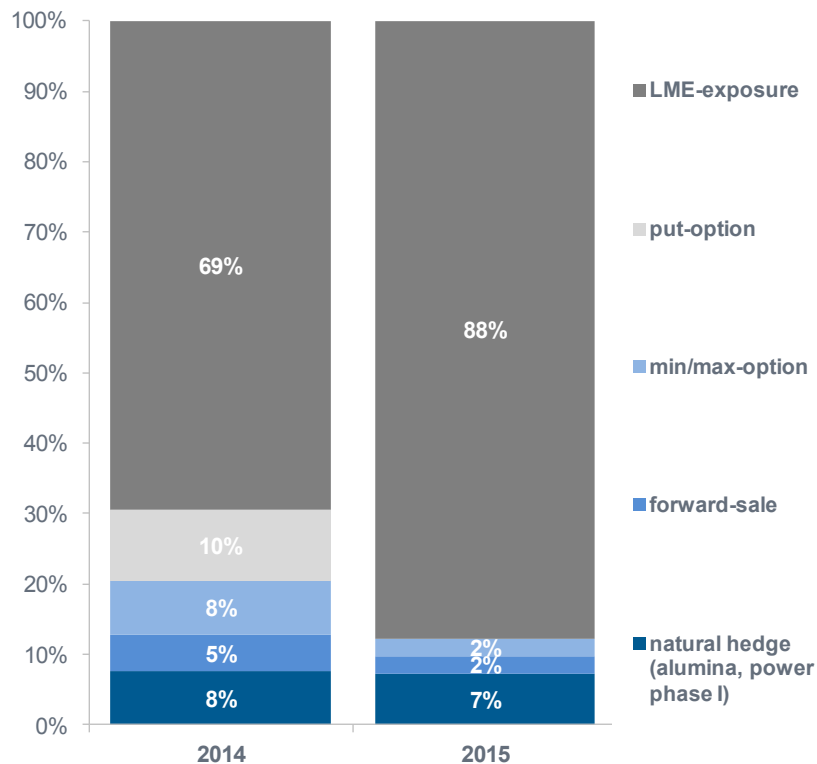


1) Full-time equivalent (FTE) including agency workers and excluding apprentices. Includes a 20% pro rata share of the labour force at the Alouette smelter, in line with the equity holding.

- Increased divisional EBITDA contribution mainly as result of lower raw material costs and higher premiums; positive effect from aluminium price hedging of 13.0 mEUR (2012: 9.0 mEUR)
- Lower revenue year on year due to 8% decline in aluminium price
- Production at the smelter came in slightly lower year on year as a result of extreme weather conditions and the resulting instability in the electricity grid; shipments above last year's level because of reporting-date related fluctuations in deliveries

Metal division: hedging structure

Hedging Exposure



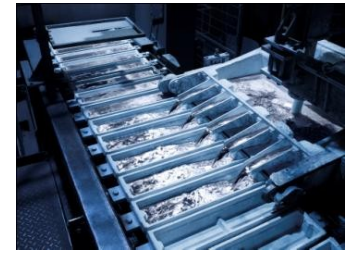
Realised aluminium price

	Market Price (spot) (USD/t)	Aluminium price realised (USD/t)
2013	1,845	1,995
2014 - simulation	1,500	1,623
	1,750	1,809
	2,000	2,017

- Owing to the persistently low price of aluminium, price hedges for 2014 are not currently an attractive option
- Lower natural hedges in 2014 due to changeover in price factor for alumina to index price method (API)

Casting division

Solid earnings in challenging market environment

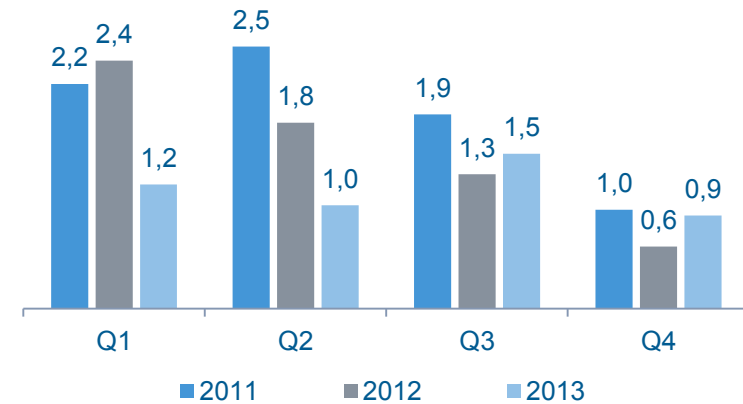


	Q4 2013	Q4 2012	+/- (%)	GJ 2013	GJ 2012	+/- (%)
Shipments (t)	19,100	18,100	6	79,100	78,400	1
Revenue (mEUR)	27.8	24.6	13	110.4	119.1	-7
EBITDA (mEUR)	0.9	0.6	46	4.6	6.1	-24
EBITDA margin	3.3 %	2.5 %	-	4.2 %	5.1 %	-
Employees¹⁾	120	119	1	121	120	1

1) Full-time equivalent (FTE) including agency workers and excluding apprentices

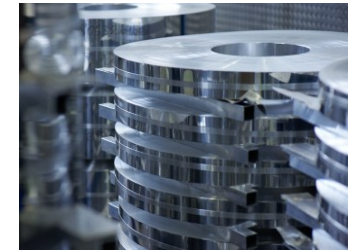
- 1% increase in shipments in 2013
- Increase of 34% in internal supplies to Rolling division, from 15,300 t in 2012 to 20,500 t in 2013
- Revenue down on last year on account of lower prices and changes in product mix
- EBITDA in 2013 down on previous year because of lower margins

EBITDA
(mEUR)



Rolling division

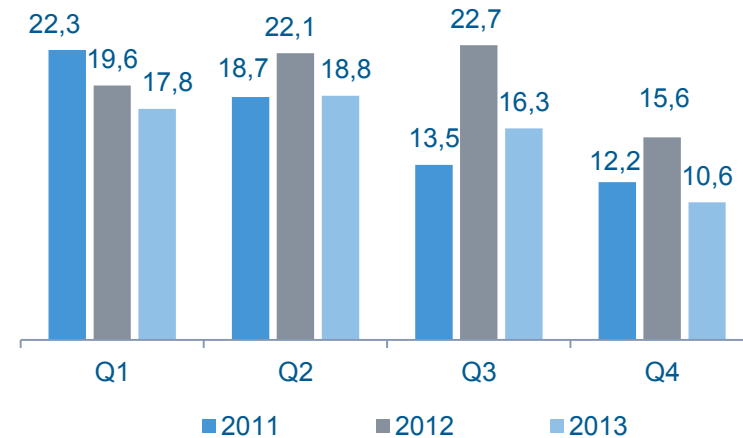
Shipments at new record high



	Q4 2013	Q4 2012	+/- (%)	GJ 2013	GJ 2012	+/- (%)
Shipments (t)	35,400	34,100	4	157,600	151,300	4
Revenue (mEUR)	126.4	129.5	-3	569.4	565.6	1
EBITDA (mEUR)	10.6	15.6	-32	63.5	79.9	-21
EBITDA margin	8.4 %	12.0 %	-	11.1 %	14.1 %	-
Employees¹⁾	1,124	1,053	7	1,117	1,047	7

1) Full-time equivalent (FTE) including agency workers and excluding apprentices

EBITDA
(mEUR)



- 4% increase in shipments thanks to investments and initiatives designed to support organic output growth
- Decline in EBITDA due to falling margins and higher staff costs relating to run-up costs for AMAG 2014
- Average headcount up by 7% in 2013 in line with AMAG 2014 expansion programme

Outlook

Outlook for 2014 financial year

AMAG Austria Metall AG

- Strong global demand growth of some 6% expected for primary aluminium¹ and rolled products² in 2014
- Challenging trading conditions due to low downstream margins and the low aluminium price
- Significant increase in shipments again anticipated in the Rolling Division
- If low aluminium prices and tight margins persist in the Casting and Rolling divisions, earnings are likely to decline year on year in 2014
- AMAG 2014 expansion programme to be largely completed in the course of 2014, with the ramp-up of the new hot rolling mill scheduled for the fourth quarter of the year.



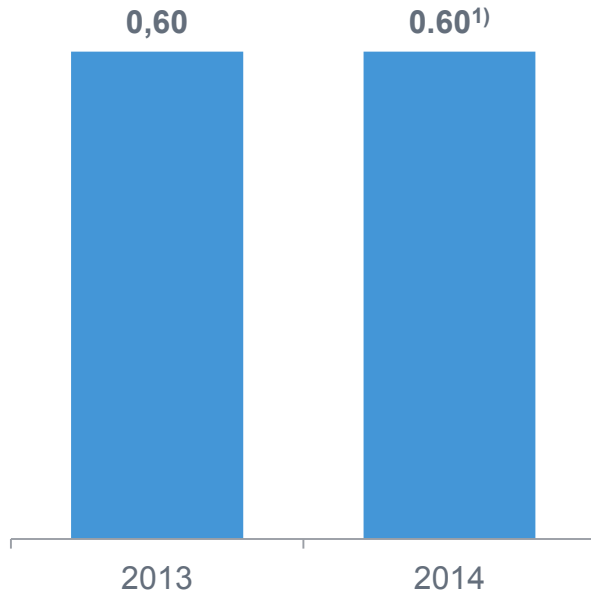
Dividend and share price

Dividend and share price

Total shareholder return (TSR) of around 25 % since IPO

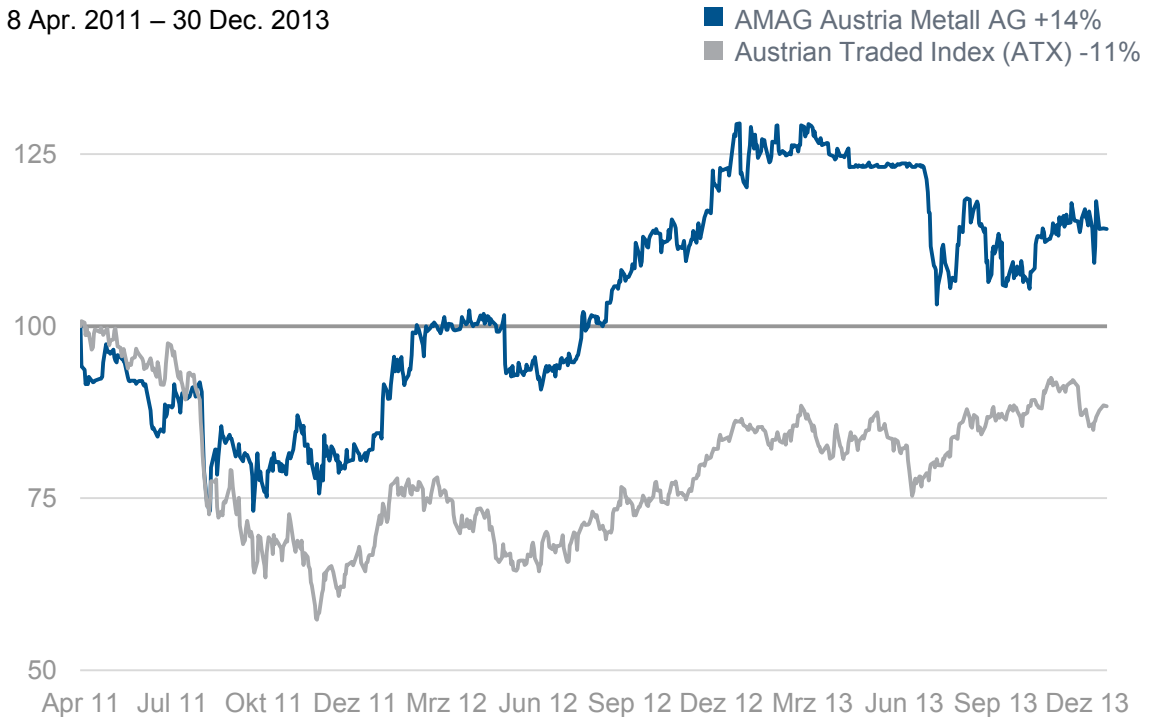
Dividend per share

[EUR]



Performance of the AMAG share price since the IPO (%)

8 Apr. 2011 – 30 Dec. 2013



Competence in Aluminium



AMAG
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